

**Grayson College**  
**Annual Financial Report**  
**August 31, 2016**

**Grayson College  
Annual Financial Report  
Year Ended August 31, 2016**

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Annual Financial Report  
Year Ended August 31, 2016**

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**Grayson College**  
**Organizational Data**  
**For the Fiscal Year 2015 - 2016**

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Board of Trustees

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Officers

		<u>Term Expires</u>
Mr. Ronnie Cole	Chairman	2018
Dr. Debbie Barnes-Plyler	Vice-Chairman	2018
Mrs. Jackie Butler	Secretary	2016

Members

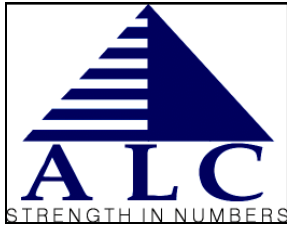
Dr. Mack Broiles	2018
Mr. Ralph Jones	2020
Mr. Bill McFatridge	2016
Mr. Rad Richardson	2020

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Principal Administrative and Business Officers

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Dr. Jeremy McMillen	President
Mr. Giles Brown	Vice President for Business Services
Mr. Gary Paikowski	Vice President for Information Technology
Dr. Regina Organ	Vice President for Academic and Student Affairs



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*Certified Public Accountants*

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DAROLD P. ADAMI, JR.  
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TIMOTHY D. TARABA

**Independent Auditor's Report**

Board of Trustees  
Grayson College  
6101 Grayson Drive  
Denison, Texas

Members of the Board:

**Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities and discretely presented component unit of Grayson College (College) as of and for the years ended August 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and discretely presented component unit of Grayson College as of August 31, 2016 and 2015, and the respective changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

#### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, Schedule of the College's Proportionate Share of Net Pension Liability - Teachers Retirement System of Texas, and Schedule of College Contributions - Teachers Retirement System of Texas on pages 4 through 8 and 37 through 39 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### *Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the College's basic financial statements. The accompanying supplementary schedules and statistical supplement listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedules of expenditures of federal and state awards are presented for purposes of additional analysis as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and are not a required part of the basic financial statements.

The supplementary schedules of operating revenues, operating expenses by object, non-operating revenues and expenses, net assets by source and availability, schedule of expenditures of federal awards and schedule of expenditures of state awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statement themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

The organizational data and the statistical supplement have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

### **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated January 19, 2017, on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control over financial reporting and compliance.

*Adami, Lindsey & Company, L.L.P.*

Sherman, Texas  
January 19, 2017

**GRAYSON COLLEGE  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE FISCAL YEAR ENDED AUGUST 31, 2016**

Management's discussion and analysis of Grayson College's financial performance provides an overview of the college's financial activities for the fiscal year ended August 31, 2016. It should be read in conjunction with the college's financial statements which follow.

**FINANCIAL HIGHLIGHTS**

- Grayson College continued its pattern of good financial performance as evidenced by the increase in net position. The changes in net position are discussed below.
- Total assets grew from \$103,537,875 at August 31, 2015 to \$106,920,088 at August 31, 2016.
- Total liabilities were \$52,425,930 at August 31, 2016, down from \$53,434,077 at August 31, 2015.
- Operating revenue increased \$950,255, or 10.67%, to \$9,853,204.
- Operating expenses decreased \$336,927, or 0.96%, to \$34,764,382.
- Net non-operating revenues increased \$494,720, or 1.65%, to \$30,523,850.
- Net position increased \$5,612,672, or 11.16%, to \$55,913,457.

In the prior year, Grayson College implemented a major accounting pronouncement which deals with the college's pension liability. This pronouncement is Statement 68 from the Government Accounting Standards Board (GASB). The implementation resulted in a pension liability of \$2,958,179. The effect from prior accounting periods is shown in the financial statements as a prior period adjustment to net position. Net position at the start of the prior fiscal year was restated from \$49,821,643 to \$46,470,015.

**EXPLANATION OF FINANCIAL STATEMENTS**

The Annual Financial Report consists of a series of financial statements. The core statements are known as *the Statement of Net Position*, *the Statement of Revenue, Expenses, and Changes in Net Position* and *the Statement of Cash Flows*. These statements comply with all the accounting principles issued by the Governmental Accounting Standards Board (GASB) that are currently in effect.

The *Statement of Net Position* is similar to a balance sheet in many respects. This financial statement reflects the adoption of GASB Statement 65, *Items Previously Reported as Assets and Liabilities*. In addition to Assets, Liabilities and Net Position at a particular date of measurement as reported in the past, the format includes "Deferred Outflows of Resources" and "Deferred Inflows of Resources." Under this new format, Total Assets plus Deferred Outflows of Resources minus Total Liabilities and Deferred Inflows equals Total Net Position.

The *Statement of Revenues, Expenses and Changes in Net Position* provides information on the change in net position from the end of the prior fiscal year to the end of the current fiscal year by reporting on operating revenues, operating expenses, non-operating revenues and expenses and other revenues and expenses. Operating income (loss), which is the net of operating revenue and operating expenses, shows the financial result of the college's operations. Significantly, appropriations from the State of Texas and ad valorem taxes from local property owners are reported in non-operating revenues and expenses because they do not come from services we provide, but rather from taxes on those that do not directly benefit from our services.

The *Statement of Cash Flows* provides relevant information about the cash receipts and cash payments of the college during the fiscal year. The *Statement of Cash Flows* is intended to compliment the accrual basis of accounting used in the financial statements by providing information about financing, capital and investing activities.

## CONDENSED COMPARATIVE FINANCIAL INFORMATION

The following statements are condensed presentations of the *Statement of Net Position* and the *Statement of Revenues, Expenses and Changes in Net Position*. These are provided as summaries. For more complete presentations, please see the actual statements shown in following sections of this Annual Financial Report.

### Condensed Statements of Financial Position August 31, 2016, 2015 and 2014

	<u>2016</u>	<u>2015</u>	<u>2014</u>
<b><u>Assets</u></b>			
Capital assets (net of accumulated depreciation)	\$ 67,855,889	\$ 69,462,559	\$ 70,150,197
All other	39,064,199	34,075,316	31,544,243
Total Assets	<u>106,920,088</u>	<u>103,537,875</u>	<u>101,694,440</u>
<b><u>Deferred Outflows of Resources</u></b>			
	<u>2,421,751</u>	<u>1,101,902</u>	<u>550,375</u>
<b><u>Liabilities</u></b>			
Non-current liabilities	44,663,850	46,464,794	46,608,121
All other liabilities	7,762,080	6,969,283	5,815,051
Total Liabilities	<u>52,425,930</u>	<u>53,434,077</u>	<u>52,423,172</u>
<b><u>Deferred Inflows of Resources</u></b>			
	<u>1,002,452</u>	<u>904,915</u>	<u>-</u>
<b><u>Net Position</u></b>			
Net investment in capital assets	25,065,503	23,451,110	21,018,847
Restricted	3,138,294	2,962,102	2,747,945
Unrestricted	27,709,660	23,887,573	26,054,851
Total Net Position	<u>\$ 55,913,457</u>	<u>\$ 50,300,785</u>	<u>\$ 49,821,643</u>

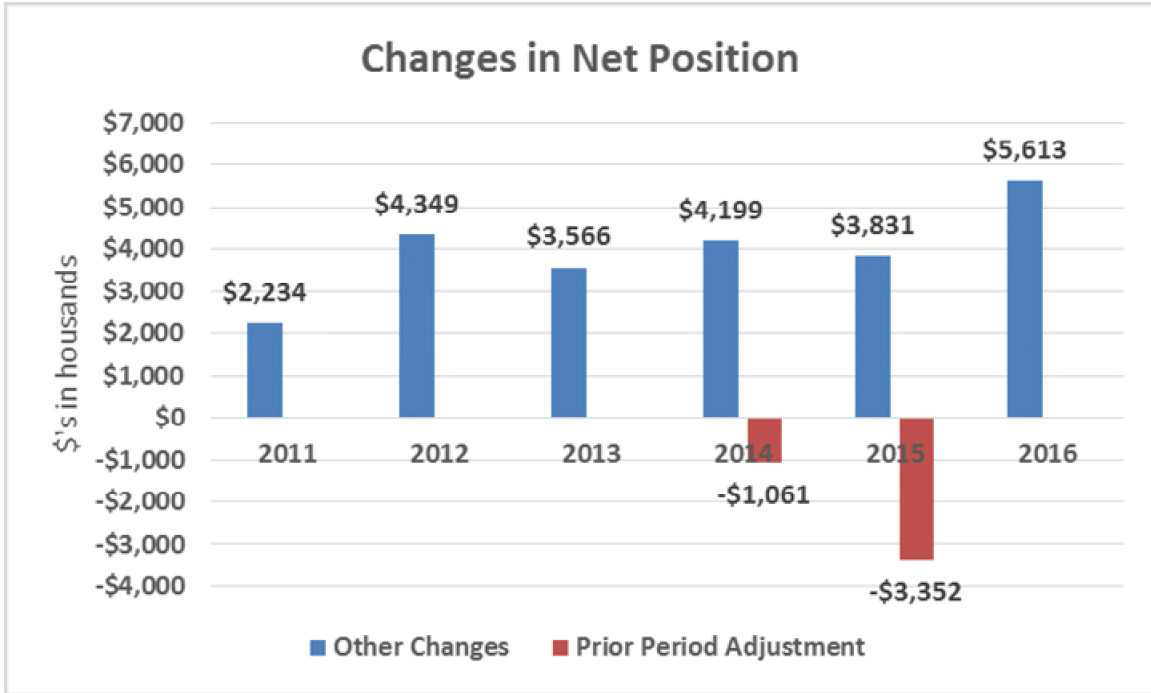


**Condensed Statements of Revenues, Expenses and Changes in Net Position**  
**August 31, 2016, 2015 and 2014**

	<u>2016</u>	<u>2015</u>	<u>2014</u>
<b><u>Operating Revenue</u></b>			
Tuition and fees (net of discounts)	\$ 5,540,489	\$ 4,670,880	\$ 4,813,795
Operating grants and contracts	3,366,885	3,165,181	2,976,556
Auxiliary enterprises (net of discounts)	724,979	868,900	1,549,396
Other operating revenues	220,851	197,988	322,291
Total operating revenues	<u>9,853,204</u>	<u>8,902,949</u>	<u>9,662,038</u>
<b><u>Operating Expenses</u></b>			
Instruction	14,159,229	13,007,346	13,158,701
Public Service	729,463	765,742	598,566
Academic Support	1,794,448	1,775,333	1,823,300
Student Services	2,763,685	2,751,568	2,632,018
Institutional Support	4,333,013	4,226,314	3,857,182
Operation and Maintenance of Plant	3,170,334	3,146,448	3,321,440
Scholarships and Fellowships	4,331,281	5,831,178	5,008,040
Auxiliary Enterprises	1,181,570	1,368,797	3,640,275
Depreciation	2,301,359	2,228,583	2,096,184
Total operating expenses	<u>34,764,382</u>	<u>35,101,309</u>	<u>36,135,706</u>
<b><u>Operating Income (Loss)</u></b>	<u>(24,911,178)</u>	<u>(26,198,360)</u>	<u>(26,473,668)</u>
<b><u>Non-Operating Revenues (Expenses)</u></b>			
State appropriations	9,461,785	9,209,940	9,426,603
Ad valorem taxes	14,966,903	13,996,426	13,044,419
Net other non-operating revenue (expenses)	6,095,162	6,822,764	7,310,821
Net non-operating revenue (expenses)	<u>30,523,850</u>	<u>30,029,130</u>	<u>29,781,843</u>
<b><u>Income before Contributions and Transfers</u></b>	5,612,672	3,830,770	3,308,175
Capital contributions	-	-	891,246
<b><u>Increase in Net Position</u></b>	<u>5,612,672</u>	<u>3,830,770</u>	<u>4,199,421</u>
<b><u>Net Position - Beginning of Year</u></b>	50,300,785	49,821,643	46,683,431
Restatements - implementation of accounting pronouncements	-	(3,351,628)	(1,061,209)
<b><u>Net Position - Beginning of Year (Restated)</u></b>	<u>50,300,785</u>	<u>46,470,015</u>	<u>45,622,222</u>
<b><u>Net Position - End of Year</u></b>	<u>\$ 55,913,457</u>	<u>\$ 50,300,785</u>	<u>\$ 49,821,643</u>

**DISCUSSION OF NET POSITION**

Net position indicates the wealth of a school. As stated earlier, it is the remainder when total liabilities and deferred inflows of resources are taken from total assets and deferred outflows. Grayson College has enjoyed an increase in net position in each of its recent fiscal years. There have been two prior period adjustments to restate net position to lower amounts. These resulted from the changes in accounting principles contained in GASB Statements 65 and 68. The following chart shows the change in net position in each recent fiscal year.



No attempt has been made to relate the prior period adjustments to each prior fiscal year.

During the 2015-2016 fiscal year, the College designated \$500,000 in net position to begin a bachelor’s of science in nursing (BSN) degree program. This designation is to be used to fund the start-up of this program when the College receives permission from the State of Texas to grant this degree. The designation demonstrates the College’s financial ability and resolve to bring this valuable degree to our service area. It is included in the \$27,709,660 in Unrestricted Net Position because GASB rules do not allow for the presentation of designations, assignment, or commitments within the equity section of proprietary fund financial statements.

**DISCUSSION OF FINANCIAL POSITION AND RESULTS OF OPERATIONS**

The college continues to have an excellent financial position, despite accounting pronouncements in recent years that have removed over \$4 million from its net position. Also, as noted above, Grayson College enjoyed successful financial results in fiscal year 2015-2016, continuing a pattern of good financial results.

The primary reserves ratio measures the college’s financial strength and flexibility. It is computed by dividing expendable net assets by total expenses. At August 31, 2016, Grayson College’s primary reserves ratio was .84. This compares favorably to a benchmark that this ratio should be at least in the .25 to .33 range. Expressed in another way, this ratio indicates that the college could go over ten months with no revenue before it exhausted its financial reserves.

The return on net position ratio measures the total economic return during a fiscal year. A positive ratio indicates an increase in net position. The ratio is calculated by dividing the increase in net position by the total net position at the end of the fiscal year. Return on net position is 10.04% for fiscal year 2015-2016, indicating a strong economic return.

The Grayson College Foundation is a component unit of Grayson College. In accordance with GASB Statement 39, the financial statements of the foundation are presented with those of the college. The prescribed presentation is for the foundation's statement to be presented separately in a format known as a discrete presentation. For fiscal year 2015-2016 the net position of the foundation increased \$529,863 to \$12,557,173.

### **CAPITAL ASSET AND DEBT ADMINISTRATION**

Grayson College will construct four new facilities, costing approximately \$12,000,000, in the near future.

Two of these, which are in the final design stage, are due for substantial completion on December 1, 2017. The first is a machining addition to the Career and Technology Center. It will house a program to complete training in industrial machine operation in conjunction with local high schools and industry. It will cost approximately \$1,500,000. Also, the College will construct a stand-alone distillery building as a supplement to its Viticulture / Enology program for approximately \$1,000,000.

The other two projects are in the initial discussion stage and are to be completed in the fall of 2018. They are a dormitory for approximately \$4,200,000 and an administrative / academic building for approximately \$5,250,000.

The College will fund these projects from its current resources.

In November 2016, the College completed an advance refunding of its general obligation debt. The refunding resulted in a total reduction of debt service payments of just over \$3,800,000.

The College does not anticipate issuing any debt in the 2016-2017 fiscal year.

### **OPERATING OUTLOOK**

Management is not aware of any facts, decisions, or conditions that are expected to have a significant effect of the College's financial position or results of operations

### **CONTACTING THE COLLEGE'S FINANCIAL MANAGEMENT**

The financial report is designed to provide citizens, taxpayers, students and other customers, investors and creditors with a general overview of the college's finances and to demonstrate the college's accountability for the money it receives. Requests for additional financial information may be directed to the Vice President for Business Services, Grayson College, Denison, Texas, 75020.

## **Basic Financial Statements**

**Grayson College**  
**Statement of Net Position**  
**August 31, 2016 and 2015**

**Exhibit 1**

	<b>2016</b>	<b>2015</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and Cash Equivalents	\$ 24,696,179	\$ 18,722,960
Short-Term Investments	7,462,835	6,656,118
Receivables (net of allowance for doubtful / uncollectible accounts)	1,554,053	1,482,401
Prepaid Expenses	77,869	103,937
Inventories for Resale	-	44,504
<b>Total Current Assets</b>	<b>33,790,936</b>	<b>27,009,920</b>
<b>Noncurrent Assets</b>		
Other Long-Term Investments	5,273,263	7,065,396
Capital Assets (net of accumulated depreciation)	67,855,889	69,462,559
<b>Total Noncurrent Assets</b>	<b>73,129,152</b>	<b>76,527,955</b>
<b>Total Assets</b>	<b>106,920,088</b>	<b>103,537,875</b>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>		
Deferred Outflows - Pension Plan	1,978,831	607,559
Deferred Charge on Bond Refundings	442,920	494,343
<b>Total Deferred Outflows of Resources</b>	<b>2,421,751</b>	<b>1,101,902</b>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Accounts Payable	1,694,137	631,103
Accrued Liabilities	170,869	189,023
Funds Held for Others	688,475	619,086
Unearned Revenues	1,962,302	2,335,839
Deposits Payable	40,990	41,005
Notes and Leases Payable (current portion)	-	62,190
Bonds Payable (current portion)	3,205,307	3,091,037
<b>Total Current Liabilities</b>	<b>7,762,080</b>	<b>6,969,283</b>
<b>Noncurrent Liabilities</b>		
Accrued Compensated Absences	170,906	154,050
Bonds Payable (net of current portion)	40,137,988	43,352,565
Pension Liability	4,354,956	2,958,179
<b>Total Noncurrent Liabilities</b>	<b>44,663,850</b>	<b>46,464,794</b>
<b>Total Liabilities</b>	<b>52,425,930</b>	<b>53,434,077</b>
<b>DEFERRED INFLOWS OF RESOURCES</b>		
Deferred Inflows - Pension Plan	1,002,452	904,915
<b>NET POSITION</b>		
Net Investment in Capital Assets	25,065,503	23,451,110
Restricted for:		
Expendable:		
Student Financial Aid Programs	583,796	528,374
Instructional Programs	39,771	58,361
Loans	47,558	47,558
Capital Projects	112,341	408,415
Debt Service	2,350,992	1,914,530
Other	3,836	4,864
Unrestricted	27,709,660	23,887,573
<b>Total Net Position (Schedule D)</b>	<b>\$ 55,913,457</b>	<b>\$ 50,300,785</b>

The accompanying notes are an integral part of these financial statements.

**Grayson College  
Affiliated Organizations  
Statement of Financial Position  
August 31, 2016 and 2015**

	<b>Grayson College Foundation, Inc.</b>	
	<b>2016</b>	<b>2015</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and Cash Equivalents	\$ 2,132,096	\$ 1,759,197
Short-Term Investments	945,333	407,942
Accrued Interest Receivable	185	622
<b>Total Current Assets</b>	<b>3,077,614</b>	<b>2,167,761</b>
<b>Noncurrent Assets</b>		
Long-Term Investments	9,059,162	9,382,124
Capital Assets (net of accumulated depreciation)	448,222	477,424
<b>Total Noncurrent Assets</b>	<b>9,507,384</b>	<b>9,859,548</b>
<b>Total Assets</b>	<b>\$ 12,584,998</b>	<b>\$ 12,027,309</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts Payable	27,826	-
<b>Total Liabilities</b>	<b>27,826</b>	<b>-</b>
<b>Net Assets</b>		
Unrestricted	448,222	477,424
Temporarily Restricted	2,322,667	2,454,758
Permanently Restricted	9,786,283	9,095,127
<b>Total Net Assets</b>	<b>12,557,172</b>	<b>12,027,309</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 12,584,998</b>	<b>\$ 12,027,309</b>

The accompanying notes are an integral part of these financial statements.

**Grayson College**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**Years Ended August 31, 2016 and 2015**

**Exhibit 2**

	<b>2016</b>	<b>2015</b>
<b>Operating Revenues</b>		
Tuition and Fees (net of discounts of \$4,806,668 and \$4,766,114)	\$ 5,540,489	\$ 4,670,880
Federal Grants and Contracts	1,275,054	1,051,598
State Grants and Contracts	1,790,034	1,759,263
Non-Governmental Grants and Contracts	250,562	354,320
Sales and Services of Educational Activities	51,235	44,804
Auxiliary Enterprises (net of discounts of \$230,634 and \$300,700)	724,979	868,900
Other Operating Revenues	220,851	153,184
<b>Total Operating Revenues (Schedule A)</b>	<b>9,853,204</b>	<b>8,902,949</b>
<b>Operating Expenses</b>		
Instruction	14,159,229	13,007,346
Public Service	729,463	765,742
Academic Support	1,794,448	1,775,333
Student Services	2,763,685	2,751,568
Institutional Support	4,333,013	4,226,314
Operation and Maintenance of Plant	3,170,334	3,146,448
Scholarships and Fellowships	4,331,281	5,831,178
Auxiliary Enterprises	1,181,570	1,368,797
Depreciation	2,301,359	2,228,583
<b>Total Operating Expenses (Schedule B)</b>	<b>34,764,382</b>	<b>35,101,309</b>
<b>Operating Income (Loss)</b>	<b>(24,911,178)</b>	<b>(26,198,360)</b>
<b>Non-Operating Revenues (Expenses)</b>		
State Appropriations	9,461,785	9,209,940
Ad-Valorem Taxes for Maintenance and Operations	11,058,200	10,096,252
Ad-Valorem Taxes for General Obligation Bonds	3,908,703	3,900,174
Federal Grants and Contracts, Non-Operating	7,640,975	8,492,808
Gifts	23,880	116,374
Investment Income (Net of Investment Expenses)	164,467	130,450
Interest on Capital Related Debt	(1,803,952)	(1,914,728)
Gain (Loss) of Disposition of Property	69,792	(2,140)
<b>Net Non-Operating Revenues (Expenses) (Schedule C)</b>	<b>30,523,850</b>	<b>30,029,130</b>
<b>Increase in Net Position</b>	<b>5,612,672</b>	<b>3,830,770</b>
<b>Net Position - Beginning of Year</b>	<b>50,300,785</b>	<b>49,821,643</b>
Restatement for Implementation of GASB 68 (Note 2 - B)	-	(3,351,628)
<b>Net Position - Beginning of Year (Restated)</b>	<b>50,300,785</b>	<b>46,470,015</b>
<b>Net Position - End of Year</b>	<b>\$ 55,913,457</b>	<b>\$ 50,300,785</b>

The accompanying notes are an integral part of these financial statements.

**Grayson College  
Affiliated Organizations  
Statement of Activities  
Years Ended August 31, 2016 and 2015**

	<b>Grayson College Foundation, Inc.</b>	
	<b>2016</b>	<b>2015</b>
<b>Revenues</b>		
Gifts and Contributions	\$ 503,666	\$ 689,579
Gifts in Kind - Grayson College	225,721	235,063
Other Grants	39,786	500
Interest / Investment Income	414,250	198,760
Unrealized Investment Income (Loss)	313,461	(450,082)
<b>Total Revenues</b>	<b>1,496,884</b>	<b>673,820</b>
<b>Expenses</b>		
Salary and Wages	161,924	179,643
Services and Supplies	147,096	189,455
Scholarships	628,799	436,867
Depreciation	29,202	29,202
<b>Total Expenses</b>	<b>967,021</b>	<b>835,167</b>
<b>Change in Net Position</b>	529,863	(161,347)
<b>Net Assets - Beginning of Year</b>	<b>12,027,309</b>	<b>12,188,656</b>
<b>Net Assets - End of Year</b>	<b>\$ 12,557,172</b>	<b>\$ 12,027,309</b>

The accompanying notes are an integral part of these financial statements.



**Grayson College**  
**Statement of Cash Flows**  
**Years Ended August 31, 2016 and 2015**

	<b>2016</b>	<b>2015</b>
<b>Cash Flows from Operating Activities</b>		
Receipts from Students and Other Customers	\$ 6,363,601	\$ 6,722,446
Receipts of Grants and Contracts	3,053,978	3,033,287
Other Cash Receipts	-	250,000
Payments to or on Behalf of Employees	(17,798,423)	(18,183,673)
Payments to Suppliers for Goods and Services	(7,169,033)	(6,328,708)
Payments of Scholarships	(4,331,281)	(5,831,178)
<b>Net Cash Flows from Operating Activities</b>	<b>(19,881,158)</b>	<b>(20,337,826)</b>
<b>Cash Flows from Noncapital Financing Activities</b>		
Ad-Valorem Tax Revenues	14,956,491	13,992,239
Receipts of State Appropriations	7,572,217	7,501,692
Receipts of Grants and Contracts (Nonoperating)	7,639,677	8,492,808
Receipts from Student Organizations and Other Agency Transactions	1,590,976	1,466,640
Payments to Student Organizations and Other Agency Transactions	(1,505,067)	(1,370,080)
Receipts of Gifts	23,880	116,374
Other	-	-
<b>Net Cash Flows from Noncapital Financing Activities</b>	<b>30,278,174</b>	<b>30,199,673</b>
<b>Cash Flows from Capital and Related Financing Activities</b>		
Proceeds from Sale of Capital Assets	179,781	-
Purchases of Capital Assets	(833,977)	(1,558,698)
Payment on Capital Debt and Leases	(4,919,652)	(5,039,190)
<b>Net Cash Flows from Capital and Related Financing Activities</b>	<b>(5,573,848)</b>	<b>(6,597,888)</b>
<b>Cash Flows from Investing Activities</b>		
Proceeds from Sale and Maturity of Investments	2,485,416	4,488,286
Investment Earnings	164,635	127,919
Purchase of Investments	(1,500,000)	(4,000,000)
<b>Net Cash Flows from Investing Activities</b>	<b>1,150,051</b>	<b>616,205</b>
<b>Increase in Cash and Cash Equivalents</b>	<b>5,973,219</b>	<b>3,880,164</b>
<b>Cash and Cash Equivalents - Beginning of Year</b>	<b>18,722,960</b>	<b>14,842,796</b>
<b>Cash and Cash Equivalents - End of Year</b>	<b>\$ 24,696,179</b>	<b>\$ 18,722,960</b>

The accompanying notes are an integral part of these financial statements.

	<u>2016</u>	<u>2015</u>
<b>Reconciliation of Operating Income (Loss) to Net Cash</b>		
<b>Flows from Operating Activities</b>		
Operating Income (Loss)	\$ (24,911,178)	\$ (26,198,360)
Adjustments to Reconcile Operating Income (Loss) to Net Cash		
Flows from Operating Activities		
Depreciation	2,301,359	2,228,583
State-Paid Employee Benefits	1,889,568	1,708,248
Change in Assets and Liabilities		
Receivables (net)	(60,109)	(147,217)
Prepaid Expenses	26,068	193,996
Inventories for Resale	44,504	820,743
Deferred Outflows of Resources - Pension Plan	(1,371,272)	(326,788)
Accounts Payable	1,080,812	(154,790)
Accrued Liabilities	3,328	(9,584)
Unearned Revenues	(378,537)	1,316,148
Deposits Payable	(15)	500
Deferred Inflows of Resources - Pension Plan	97,537	904,915
Net Pension Liability	1,396,777	(674,220)
Total Adjustments	<u>5,030,020</u>	<u>5,860,534</u>
<b>Net Cash Flows from Operating Activities</b>	<u>\$ (19,881,158)</u>	<u>\$ (20,337,826)</u>

The accompanying notes are an integral part of these financial statements.

**Grayson College  
Affiliated Organizations  
Statement of Cash Flows  
Years Ended August 31, 2016 and 2015**

	<b>Grayson College Foundation, Inc.</b>	
	<b>2016</b>	<b>2015</b>
<b>Cash Flows from Operating Activities</b>		
Change in Net Position	\$ 529,863	\$ (161,347)
Adjustments to Reconcile Change in Net Position to Net Cash		
Flows from Operating Activities:		
Depreciation	29,202	29,202
Net (Gains) Losses on Investments	(464,999)	555,602
Change in Operating Assets and Liabilities:		
Accrued Interest Receivable	437	(283)
Accounts Payable	27,826	(66)
Unearned Revenues	-	(500)
<b>Net Cash Flows from Operating Activities</b>	<u>122,329</u>	<u>422,608</u>
<b>Cash Flows from Investing Activities</b>		
Purchases of Investments	(12,775,011)	(1,933,573)
Proceeds from Sale of Investments	13,025,581	1,880,434
<b>Net Cash Flows from Investing Activities</b>	<u>250,570</u>	<u>(53,139)</u>
<b>Cash Flows from Financing Activities</b>	<u>-</u>	<u>-</u>
<b>Net Increase in Cash</b>	372,899	369,469
<b>Cash - Beginning of Year</b>	<u>1,759,197</u>	<u>1,389,728</u>
<b>Cash - End of Year</b>	<u>\$ 2,132,096</u>	<u>\$ 1,759,197</u>

The accompanying notes are an integral part of these financial statements.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 1 - REPORTING ENTITY**

Grayson College (College) was established in 1963, in accordance with the laws of the State of Texas, to serve the educational needs of Grayson County and the surrounding areas. The Board of Trustees (Board), a seven-member group, has governance responsibilities over all activities related to the College. The Board has decision-making authority, the authority to levy taxes, the power to designate management, the ability to significantly influence operations and primary accountability for fiscal matters of the College.

Generally accepted accounting principles, as established by the Government Accounting Standards Board (GASB), defines the financial reporting entity as consisting of (1) the primary government; (2) organizations for which the primary government is financially accountable; and (3) other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. A primary government is financially accountable for those organizations if the primary government appoints a voting majority of an organization's governing body, and either can impose its will on that organization or there is a potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the primary government.

The College is considered to be a special purpose, primary government according to these standards. Although the College receives funding from local, state and federal agencies and must comply with the spending, reporting and recordkeeping requirements of these entities, it is not a component unit of any other governmental entity. One organization, the Grayson College Foundation (Foundation) meets the criteria of GASB pronouncements and has been presented as a discrete component unit of the College (see Note 18).

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**A. Reporting Guidelines**

The College prepares its financial statements in conformity with accounting principles generally accepted in the United States of America applicable to governmental units in conjunction with the *Annual Financial Reporting Requirements for Texas Public Community and Junior Colleges* issued by the Texas Higher Education Coordinating Board (Coordinating Board). The College applies all GASB pronouncements. The College is reported as a special-purpose government engaged in business-type activities.

The College presents its net position (or equity) into the following three components:

*Net Investment in Capital Assets* – This component consists of capital assets net of accumulated depreciation and reduced by the outstanding debt that is attributable to the acquisition, construction or improvement of those assets.

*Restricted* – This component includes those assets upon which constraints have been placed on their utilization. Such constraints may be placed externally (by creditors, grantors, contributors, or laws or regulations of other governments) or imposed by law through constitutional provisions or enabling legislation.

*Unrestricted* – This component represents the net position that is available for use to fulfill the educational purposes of the College. It includes all net position that are not classified as “net investment in capital assets” or “restricted.”

**B. Adoption of New Accounting Standard**

The College adopted GASB Statement Number 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27*, in the prior fiscal year. The objective of this statement is to improve accounting and financial reporting by state and local government pensions and improve the decision-usefulness of information in contributing entity financial reports by requiring recognition of the entire net pension liability and a more comprehensive measure of pension expense. This statement establishes standards for measuring and recognizing liabilities, deferred outflows of resources, and deferred inflows of resources, and expense/expenditures. This statement requires the liability of employers and nonemployer contributing entities to employees for defined benefit pensions (net pension liability) to be measured as the portion of the present value of projected benefit payments to be provided through the pension plan to current active and inactive employees that is attributed to those employees' past periods of service (total pension liability), less the amount of the pension plan's fiduciary net position.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**B. Adoption of New Accounting Standards (Continued)**

The adoption of GASB Statement Number 68 required certain restatements to the statement of net position as of August 31, 2014. The net decrease in the College's net position was \$3,351,628, as shown in the following schedule::

	Originally Reported	Record Net Pension Liability	Contributions After Measurement Date	Pro Forma Presentation
Assets	\$ 101,694,440	\$ -	\$ -	\$ 101,694,440
Deferred Outflows of Resources	550,375	-	280,771	831,146
Total Assets and Deferred Outflows of Resources	<u>\$ 102,244,815</u>	<u>\$ -</u>	<u>\$ 280,771</u>	<u>\$ 102,525,586</u>
Liabilities	\$ 52,423,172	\$ 3,632,399	\$ -	\$ 56,055,571
Net Position	49,821,643	(3,632,399)	280,771	46,470,015
Total Liabilities and Net Position	<u>\$ 102,244,815</u>	<u>\$ -</u>	<u>\$ 280,771</u>	<u>\$ 102,525,586</u>

The College did not have all of the audited beginning balances for deferred inflows of resources and deferred outflows of resources related to pensions required to properly restate the FY2014 financial statements. As a result, the restatement was made directly to the beginning net position in the FY2015 financial statements as a cumulative effect of a change in accounting principle.

**C. Basis of Accounting**

The financial statements of the College are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and all expenses are recorded when they have been reduced to a legal or contractual obligation to pay. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

**D. Revenue Classifications**

The College distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with the College's principal ongoing operations. The principal operating revenues are tuition and related fees. Operating revenues include charges for services and program-specific grants and contributions. Charges for services include assessments to students and others who purchase, use or directly benefit from the goods, services or privileges provided. Revenues in this category include tuition and fees, and sales of auxiliary or educational activities. Program-specific grants and contributions arise from nonexchange transactions with other governments, organizations or individuals that are restricted for use in a particular program. Revenues in this category include program-specific grants and contracts with federal, state and other organizations, and investment income restricted to a specific program.

Non-operating revenues include all revenues that are not classified as operating revenues as discussed above. Revenues in this category include state allocations, property taxes and grants, contributions and investment earnings that are not restricted to a specific program.

**E. Tuition Discounting**

Texas Public Education Grants – Certain tuition amounts are required to be set aside for use as scholarships by qualifying students. This set aside, called the Texas Public Education Grant (TPEG) is shown with tuition and fee revenue amounts as a separate set aside amount (Texas Education Code §56.033). When the award is used by the student for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**E. Tuition Discounting (Continued)**

Title IV, Higher Education Act Program Funds – Certain Title IV HEA Program funds are received by the College to pass through to the student. These funds are initially received by the College and recorded as revenue. When the award is used by the student for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

Texas Grants – Texas Grant funds are received by the College to pass through to the student. These funds are initially received by the College and recorded as revenue. When the award is used by the student for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

Other Tuition Discounts – The College awards tuition and fee scholarships from institutional funds to students who qualify. When these amounts are used for tuition and fees, the amount is recorded as a tuition discount. If the amount is dispersed directly to the student, the amount is recorded as a scholarship expense.

**F. Budgetary Data**

Each community college in Texas is required by law to prepare an annual operating budget of anticipated revenues and expenditures for the fiscal year beginning September 1. The College's Board of Trustees adopts the budget, which is prepared on the accrual basis of accounting except that depreciation expense is not budgeted. A copy of the approved budget and subsequent amendments must be filed with the Coordinating Board, Legislative Budget Board, Legislative Reference Library, and Governor's Office of Budget and Planning by December 1.

**G. Cash and Cash Equivalents**

The College's cash and cash equivalents are considered to be cash on hand, demand and time deposit accounts, and short-term investments with original maturities of three months or less from the date of acquisition.

**H. Investments**

The College's investments are reported at fair value in accordance with GASB Statement No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools*. The information for determining the fair value of investments is derived from published sources, if available, and from professional investment advisors. Short-term investments have an original maturity greater than three months but less than one year at the time of purchase. Public funds investment pools are also considered to be short-term investments. Long-term investments have an original maturity of greater than one year at the time of purchase.

**I. Property Taxes**

The College's property tax is levied each October 1 on the assessed value listed as of the prior January 1 for all real and business personal property located within the taxing district of the College. The assessed value of the roll on January 1, 2015, was \$12,029,730,000. Exemptions and abatements of \$3,691,533,000 are allowed, resulting in a taxable value of \$8,338,197,000. The tax levy of \$14,610,944 is the result of multiplying the value of the tax roll by the tax rates set by the Board. The tax rates assessed for the year ended August 31, 2016 to finance Unrestricted Current Fund operations and debt service for general obligation bonds were \$0.13384 and \$0.04756 per \$100 valuation, respectively.

Property tax collections during the year ended August 31, 2016 were \$14,320,587 for current taxes, \$337,921 for delinquent taxes, and \$173,620 for penalties, interest and attorney fees. Tax collections for the year ended August 31, 2016 were 96% of the current tax levy. Other taxes (from non-property sources) collected during the year ended August 31, 2016 totaled \$67,138.

Property taxes are due on October 1 each year and become delinquent on February 1. The allowance for uncollectible taxes is based upon historical experience of the College.

**J. Inventories**

Goods held for resale by the College's auxiliary enterprises as of August 31, 2016 and 2015 are recorded as inventory. The inventory items are valued at cost or estimated cost calculated as a percentage of retail.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**K. Capital Assets**

Capital assets are stated at cost. Donated capital assets are valued at their estimated fair market value on the date received. The College's capitalization policy includes real or personal property with a value equal to or greater than \$5,000 and has an estimated life of greater than two years. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the assets' lives are charged to operating expense in the year in which the expense is incurred. The College reports depreciation under a single-line item as a business-type unit. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The following lives are used:

Buildings	50 years
Facilities and Other Improvements	20 years
Furniture, Machinery, Vehicles and Other Equipment	10 years
Telecommunications and Peripheral Equipment	5 years
Library Books	15 years

The College does not own any collections and has not adopted any specific policies in regard to accounting for collections.

**L. Unearned Revenues**

Tuition, fees and other revenues received and related to future periods have not been recognized in the current year and have been presented as a liability (unearned revenues) in these financial statements.

**M. Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**N. Income Taxes**

The College is exempt from income taxes under Internal Revenue Code Section 115, *Income of States, Municipalities, Etc.*, although unrelated business income may be subject to income taxes under Internal Revenue Code Section 511 (a)(2)(B), *Imposition of Tax on Unrelated Business Income of Charitable, Etc. Organizations*. The College had no unrelated business income tax liability for the year ended August 31, 2016.

**O. Restricted Resources**

When the College incurs an expense for which it may use either restricted or unrestricted assets, it uses the restricted assets first unless unrestricted assets will have to be returned because they were not used.

**P. Pensions**

The fiduciary net position of the Teacher Retirement System of Texas (TRS) has been determined using the flow of economic resources measurement focus and full accrual basis of accounting. This includes for purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, pension expense, and information about assets, liabilities and additions to/deductions from TRS's fiduciary net position. Benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

**NOTE 3 - AUTHORIZED INVESTMENTS**

**Authorized Investments**

The College is authorized to invest in obligations and instruments as defined in the Public Funds Investment Act (Section 2256.001 Texas Government Code). These investments include (1) obligations of the United States or its agencies, (2) direct obligations of the State of Texas or its agencies, (3) obligations of political subdivisions rated not less than A by a national investment rating firm, (4) certificates of deposit, and (5) other instruments or obligations authorized by statute.

The Foundation, as a nonprofit organization, is not subject to the Public Funds Investment Act. As a result, the Foundation can and does invest in other types of investments, including corporate equities, corporate debt instruments, mutual funds and common investment trusts investing in corporate equities and debt, and land and other property.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 4 - DEPOSITS AND INVESTMENTS**

**Cash and Deposits**

Cash and Deposits at August 31, 2016 and 2015, as reported on the Statement of Net Position (Exhibit 1), consist of the following items:

	2016	2015
Petty Cash	\$ 2,700	\$ 2,820
Bank Deposits:		
Demand Accounts	24,693,479	18,720,139
Time and Savings Accounts	6,283,798	7,287,296
Total Cash and Deposits	\$ 30,979,977	\$ 26,010,255

*Custodial credit risk* for deposits is the risk that in the event of a bank failure, the College's deposits may not be returned or the College will not be able to recover collateral securities in the possession of an outside party. The College's policy requires deposits to be 100% secured by collateral valued at market less the amount of the Federal Deposit Insurance Corporation (FDIC) insurance. At August 31, 2016 and 2015, the College's deposits are not exposed to custodial credit risk.

**Investments**

The following schedule summarizes the College's investments as of August 31, 2016:

Type of Security	Fair Value	Credit Rating	Investment Maturities (in Years)		
			Less than 1	1 to 2 Years	More than 2
Investment Pools	\$ 6,452,300	AAA	\$ 6,452,300	\$ -	\$ -
Total Investments	\$ 6,452,300		\$ 6,452,300	\$ -	\$ -

The following schedule summarizes the College's investments as of August 31, 2015:

Type of Security	Fair Value	Credit Rating	Investment Maturities (in Years)		
			Less than 1	1 to 2 Years	More than 2
Investment Pools	\$ 6,434,219	AAA	\$ 6,434,219	\$ -	\$ -
Total Investments	\$ 6,434,219		\$ 6,434,219	\$ -	\$ -

The College has investments with the Texas Short-Term Asset Reserve Program (TexStar), an investment pool organized in conformity with the Interlocal Cooperation Act and the Public Funds Investment Act of the Texas Government Code. A governing board manages the business and affairs of TexStar, and it has appointed an advisory board consisting of representatives of participants and other persons who do not have a business relationship with the pool. TexStar operates in a manner consistent with SEC's Rule 2a7 of the Investment Company Act of 1940 and are rated AAA by Standard and Poors. All investments are stated at amortized cost, which generally approximates the fair value of the securities. There are no limitations or restrictions on withdrawals from TexStar. The College's investment in TexStar is not subject to custodial credit risk.

*Credit risk* is the risk that an insurer or other counterparty to an investment will not fulfill its obligations. In accordance with State law and the College's investment policy, investments in mutual funds and external pools must be rated at least AAA, commercial paper must be rated at least A-1 or P-1, and investments in obligations from other states, municipalities, counties, etc. must be rated at least A.

*Custodial credit risk* for investments is the risk that, in the event of the failure of the counterparty, the College will not be able to recover the value of its investments or collateral securities that are in possession of an outside party.

*Interest rate risk* is the risk that changes in interest rates will adversely affect the fair value of an investment. Investments held for longer periods are subject to increased risk of adverse interest rate changes. The College's policy provides that investments to be purchased must have final maturities of five years or less.



**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 4 - DEPOSITS AND INVESTMENTS (Continued)**

**Investments (Continued)**

*Concentration of credit risk* is the risk of loss attributed to the magnitude of the College's investments in a single issuer. The College's policy does not place a limit on the amount that may be invested in any one issuer. This risk does not apply to U.S. Government securities or investments in an external investment pool. At August 31, 2016 and 2015, the College did not have a concentration of credit risk in its investment portfolio.

The Public Funds Investment Act (discussed on previous pages) also requires the College to have independent auditors perform test procedures related to investment practices as prescribed by that legislation. The College is in substantial compliance with the requirements of the Public Funds Investment Act.

**Reconciliation**

The following table reconciles Deposits and Investments presented with this note and amounts reported in the Statement of Net Position (Exhibit 1):

	2016	2015
Cash and Deposits	\$ 30,979,977	\$ 26,010,255
Investments	6,452,300	6,434,219
Total Deposits and Investments	\$ 37,432,277	\$ 32,444,474
Cash and Cash Equivalents (Exhibit 1)	\$ 24,696,179	\$ 18,722,960
Short-Term Investments (Exhibit 1)	7,462,835	6,656,118
Other Long-Term Investments (Exhibit 1)	5,273,263	7,065,396
Total Deposits and Investments	\$ 37,432,277	\$ 32,444,474

**NOTE 5 - RECEIVABLES**

Details of the College's receivables, including the allowance for uncollectible amounts, as of August 31, 2016 and 2015 are as follows:

	2016	2015
Accounts Receivable	\$ 87,178	\$ 58,268
Tuition and Fees Receivable	1,951,369	1,685,574
Property Taxes Receivable	801,719	789,470
Interest Receivable	3,797	3,965
Loans Receivable	29,759	29,759
Federal Receivables	367,131	209,938
State Receivables	180,931	389,066
Total Receivables	3,421,884	3,166,040
Allowance for Uncollectible Accounts	(1,867,831)	(1,683,639)
Totals	\$ 1,554,053	\$ 1,482,401

**NOTE 6 - DEFERRED OUTFLOWS AND INFLOWS OF RESOURCES**

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and thus, will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and will not be recognized as an inflow of resources (revenue) until that time.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 6 - DEFERRED OUTFLOWS AND INFLOWS OF RESOURCES (Continued)**

The following schedule summarizes the College's deferred outflows of resources and deferred inflows of resources reported in the statement of financial position at August 31, 2016 and 2015:

	Deferred Outflows of Resources		Deferred Inflows of Resources	
	2016	2015	2016	2015
Deferred Charge on Bond Refundings	\$ 442,920	\$ 494,343	\$ -	\$ -
Pension Plan - Teachers Retirement System of Texas	1,978,831	607,559	1,002,452	904,915
Total	<u>\$ 2,421,751</u>	<u>\$ 1,101,902</u>	<u>\$ 1,002,452</u>	<u>\$ 904,915</u>

The deferred charge on bond refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt.

The deferrals related to the pension plan are actuarial and other differences arising from the operation of the TRS plan. Depending on the deferral, these items are amortized over a fixed five-year period or over the average expected remaining service life of all members of TRS as of the beginning of the measurement period. More details on the deferred outflows of resources and deferred inflows of resources related to the pension plan are available in Note 9.

**NOTE 7 - CAPITAL ASSETS**

A summary of the changes in the College's capital assets during the year ended August 31, 2016 is shown below:

	Balance Sept. 1, 2015	Additions	Retirements	Balance August 31, 2016
<b>Not Depreciated</b>				
Land	\$ 1,251,740	\$ -	\$ -	\$ 1,251,740
Construction in Progress	179,441	-	53,572	125,869
Total - Not Depreciated	<u>1,431,181</u>	<u>-</u>	<u>53,572</u>	<u>1,377,609</u>
<b>Other Capital Assets</b>				
Buildings and Improvements	70,922,745	-	-	70,922,745
Facilities and Other Improvements	7,398,773	363,655	219,990	7,542,438
Furniture, Vehicles and Other Equipment	8,186,562	467,960	399,972	8,254,550
Library Books	1,167,688	26,635	-	1,194,323
Subtotal	<u>87,675,768</u>	<u>858,250</u>	<u>619,962</u>	<u>87,914,056</u>
Accumulated Depreciation				
Buildings and Improvements	11,026,381	1,276,609	-	12,302,990
Facilities and Other Improvements	2,867,220	306,965	215,586	2,958,599
Furniture, Vehicles and Other Equipment	4,832,737	680,203	294,387	5,218,553
Library Books	918,052	37,582	-	955,634
Subtotal	<u>19,644,390</u>	<u>2,301,359</u>	<u>509,973</u>	<u>21,435,776</u>
Net - Other Capital Assets	<u>68,031,378</u>	<u>(1,443,109)</u>	<u>109,989</u>	<u>66,478,280</u>
Totals	<u>\$ 69,462,559</u>	<u>\$ (1,443,109)</u>	<u>\$ 163,561</u>	<u>\$ 67,855,889</u>

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 7 - CAPITAL ASSETS (Continued)**

A summary of the changes in the College's capital assets for the year ended August 31, 2015 is shown below:

	Balance Sept. 1, 2014	Additions	Retirements	Balance August 31, 2015
<b>Not Depreciated</b>				
Land	\$ 1,251,740	\$ -	\$ -	\$ 1,251,740
Construction in Progress	-	179,441	-	179,441
Total - Not Depreciated	<u>1,251,740</u>	<u>179,441</u>	<u>-</u>	<u>1,431,181</u>
<b>Other Capital Assets</b>				
Buildings and Improvements	70,918,617	19,476	15,348	70,922,745
Facilities and Other Improvements	7,384,534	14,239	-	7,398,773
Furniture, Vehicles and Other Equipment	6,881,722	1,310,759	5,919	8,186,562
Library Books	1,148,518	19,170	-	1,167,688
Subtotal	<u>86,333,391</u>	<u>1,363,644</u>	<u>21,267</u>	<u>87,675,768</u>
<b>Accumulated Depreciation</b>				
Buildings and Improvements	9,763,010	1,276,579	13,208	11,026,381
Facilities and Other Improvements	2,558,370	308,850	-	2,867,220
Furniture, Vehicles and Other Equipment	4,234,293	604,363	5,919	4,832,737
Library Books	879,261	38,791	-	918,052
Subtotal	<u>17,434,934</u>	<u>2,228,583</u>	<u>19,127</u>	<u>19,644,390</u>
Net - Other Capital Assets	<u>68,898,457</u>	<u>(864,939)</u>	<u>2,140</u>	<u>68,031,378</u>
Totals	<u>\$ 70,150,197</u>	<u>\$ (685,498)</u>	<u>\$ 2,140</u>	<u>\$ 69,462,559</u>

**NOTE 8 - LONG-TERM DEBT**

The following schedule summarizes the changes in the long-term indebtedness of the College for the year ended August 31, 2016:

	Balance Sept. 1, 2015	Additions	Retirements	Balance August 31, 2016	Due Within One Year
General Obligations Bonds	\$ 35,570,000	\$ -	\$ 1,955,000	\$ 33,615,000	\$ 2,030,000
Revenue Bonds	9,640,000	-	1,035,000	8,605,000	1,065,000
Unamortized Premium on Bonds	1,233,602	-	110,307	1,123,295	110,307
Total Bonds Payable	<u>46,443,602</u>	<u>-</u>	<u>3,100,307</u>	<u>43,343,295</u>	<u>3,205,307</u>
Notes and Capital Leases Payable	62,190	-	62,190	-	-
Total Bonds and Notes Payable	<u>46,505,792</u>	<u>-</u>	<u>3,162,497</u>	<u>43,343,295</u>	<u>3,205,307</u>
Compensated Absences	188,062	244,618	219,048	213,632	42,726
Pension Liability	2,958,179	1,396,777	-	4,354,956	-
Totals	<u>\$ 49,652,033</u>	<u>\$ 1,641,395</u>	<u>\$ 3,381,545</u>	<u>\$ 47,911,883</u>	<u>\$ 3,248,033</u>

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 8 - LONG-TERM DEBT (Continued)**

The following schedule summarizes the changes in the long-term indebtedness of the College for the year ended August 31, 2015:

	Balance Sept. 1, 2014	Additions	Retirements	Balance August 31, 2015	Due Within One Year
General Obligations Bonds	\$ 37,455,000	\$ -	\$ 1,885,000	\$ 35,570,000	\$ 1,955,000
Revenue Bonds	10,780,000	-	1,140,000	9,640,000	1,035,000
Unamortized Premium on Bonds	1,343,909	-	110,307	1,233,602	101,037
Total Bonds Payable	49,578,909	-	3,135,307	46,443,602	3,091,037
Notes and Capital Leases Payable	102,815	-	40,625	62,190	62,190
Total Bonds and Notes Payable	49,681,724	-	3,175,932	46,505,792	3,153,227
Compensated Absences	190,113	221,938	223,989	188,062	37,612
Pension Liability	3,632,399	-	674,220	2,958,179	-
Totals	<u>\$ 53,504,236</u>	<u>\$ 221,938</u>	<u>\$ 4,074,141</u>	<u>\$ 49,652,033</u>	<u>\$ 3,190,839</u>

**Bonds Payable**

The College has the following bond issues outstanding as of August 31, 2016:

On November 27, 2007, the College issued General Obligation Bonds, Series 2007 in the amount of \$9,630,000 for the purposes of renovating, constructing and equipping College buildings. These bonds are payable from a continuing direct annual ad valorem tax levied by the College on all taxable property to provide for the payment of principal and interest. Principal payments from \$300,000 to \$695,000 are due beginning on August 15, 2009 through 2029. Semiannual interest payments at interest rates ranging from 4% to 5% are due beginning February 15, 2009. The balance outstanding on this bond issue as of August 31, 2016 is \$7,175,000.

On January 22, 2008, the College issued General Obligation Bonds, Series 2008 in the amount of \$35,135,000 for the purposes of renovating, constructing and equipping College buildings. These bonds are payable from a continuing direct annual ad valorem tax levied by the College on all taxable property to provide for the payment of principal and interest. Principal payments from \$100,000 to \$2,600,000 are due beginning on August 15, 2009 through 2029. Semiannual interest payments at interest rates ranging from 3.375% to 5% are due beginning February 15, 2009. The balance outstanding on this bond issue as of August 31, 2016 is \$26,440,000.

On October 1, 2010, the College issued Consolidated Fund Revenue Refunding Bonds, Series 2010 in the amount of \$15,215,000 for the purpose of advance refunding of \$15,560,000 of the College's revenue bonds (Series 2002, 2003 and 2004). Various revenues, including tuition, general use fees and gross revenues of the College's auxiliary enterprises, are pledged for the debt service of the bonds. Principal payments from \$605,000 to \$1,300,000 are due beginning August 15, 2011 through 2024. Semiannual interest payments ranging from 2% to 4% are due beginning February 15, 2011. The balance outstanding on this bond issue as of August 31, 2016 is \$8,605,000.

The principal and interest requirements related to the bonded indebtedness are listed below:

Year Ended August 31,	General Obligation Bonds		Revenue Bonds		Total Requirements	
	Principal	Interest	Principal	Interest	Principal	Interest
2017	\$ 2,030,000	\$ 1,429,761	\$ 1,065,000	\$ 333,550	\$ 3,095,000	\$ 1,763,311
2018	2,105,000	1,352,336	1,100,000	301,600	3,205,000	1,653,936
2019	2,185,000	1,275,324	1,150,000	257,600	3,335,000	1,532,924
2020	2,265,000	1,195,362	1,200,000	211,600	3,465,000	1,406,962
2021	2,345,000	1,110,224	1,250,000	163,600	3,595,000	1,273,824
2022 - 2026	13,240,000	4,049,491	2,840,000	199,400	16,080,000	4,248,891
2027 - 2030	9,445,000	926,410	-	-	9,445,000	926,410
Total	<u>\$ 33,615,000</u>	<u>\$ 11,338,908</u>	<u>\$ 8,605,000</u>	<u>\$ 1,467,350</u>	<u>\$ 42,220,000</u>	<u>\$ 12,806,258</u>

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 8 - LONG-TERM DEBT (Continued)**

**Advance Refunding**

In prior years, the College defeased certain bonds by placing the proceeds of new bonds in an irrevocable trust to provide for all future debt service payments on the old bonds. Accordingly, the assets of the trust account and liabilities for the defeased bonds are not included in the College's financial statements. In accordance with accounting standards, the difference between the book value of the old debt and the amount required to retire the debt is deferred and is not reported on the statement of activities. This deferred amount is reported as a deferred outflow of resources. See Note 6.

As of August 31, 2016, all of the defeased bonds have been retired.

**Notes and Capital Leases Payable**

On May 3, 2011, the College executed a tax-exempt equipment lease with PNC Equipment Finance LLC for the acquisition of golf course equipment (golf cars). This note was bearing interest at the rate of 10.67% and was payable in monthly installments of \$2,711, including principal and interest, beginning July 3, 2011 through June 3, 2015. On October 3, 2015, a final balloon payment of \$50,000 was made to retire the balance of the note. The value of the equipment purchased under this lease totaled \$155,550. Amortization of these assets is included with depreciation expense.

On June 21, 2011, the College executed a tax-exempt equipment lease with PNC Equipment Finance LLC for the acquisition of golf course equipment (mowers and utility vehicle). This note was bearing interest at the rate of 5.29% and was payable in monthly installments of \$1,274, including principal and interest, beginning July 21, 2011 through June 21, 2016. The balance of the note was fully retired in 2016. The value of the equipment purchased under this lease totaled \$67,146. Amortization of these assets is included with depreciation expense.

**Interest Expense**

During the year ended August 31, 2016, the College incurred interest costs of \$1,803,952 on its bonds, notes and capital leases payable. This entire amount was charged to expense.

During the year ended August 31, 2015, the College incurred interest costs of \$1,914,728 on its bonds, notes and capital leases payable. This entire amount was charged to expense.

**Compensated Absences**

The sole component of the compensated absences liability as of August 31, 2016 is accrued annual (vacation) leave for employees. See Note 10 for expanded discussion. This obligation will be paid by the fund or department for which the employee works at the time of utilization. As of August 31, 2016, \$213,473 is expected to be paid by the Current Unrestricted Fund and \$159 is expected to be paid by the College's auxiliary enterprises. The College believes that approximately \$42,726 of this liability will be paid to employees during the year ending August 31, 2016 and, accordingly, has classified that portion of the liability as a current obligation. The balance of the liability (\$170,906) is considered long-term.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 9 - EMPLOYEES' RETIREMENT PLAN**

The State of Texas has joint contributory retirement plans for almost all its employees. One of the primary plans in which the College participates is administered by the Teacher Retirement System of Texas.

**Teacher Retirement System of Texas**

*Plan Description.* The College participates in a cost-sharing multiple-employer defined benefit pension that has a special funding situation. The plan is administered by the TRS. The defined benefit pension plan is established and administered in accordance with the Texas Constitution, Article XVI, Section 67 and Texas Government Code, Title 8, Subtitle C. The pension trust fund is a qualified pension trust under Section 401(a) of the Internal Revenue Code. The Texas Legislature establishes benefits and contribution rates within the guidelines of the Texas Constitution. The pension's Board of Trustees does not have the authority to establish or amend benefit terms.

All employees of public, state-supported educational institutions in Texas who are employed for one-half or more of the standard work load and who are not exempted from membership under Texas Government Code, Title 8, Section 822.002 are covered by the system.

*Pension Plan Fiduciary Net Position.* Detail information about the Teacher Retirement System's fiduciary net position is available in a separately-issued Comprehensive Annual Financial Report that includes financial statements and required supplementary information. That report may be obtained by writing to TRS at 1000 Red River Street, Austin, TX, 78701-2698; on the Internet at <http://www.trs.state.tx.us/about/documents/cafr.pdf#CAFR>; or by calling (512) 542-6592.

*Benefits Provided.* TRS provides service and disability retirement, as well as death and survivor benefits, to eligible employees (and their beneficiaries) of public and higher education in Texas. The pension formula is calculated using 2.3 percent (multiplier) times the average of the five highest annual creditable salaries times years of credited service to arrive at the annual standard annuity except for members who are grandfathered, the three highest annual salaries are used. The normal service retirement is at age 65 with 5 years of credited service or when the sum of the member's age and years of credited service equals 80 or more years. Early retirement is at age 55 with 5 years of service credit or earlier than 55 with 30 years of service credit. There are additional provisions for early retirement if the sum of the member's age and years of service credit total at least 80, but the member is less than age 60 or 62 depending on date of employment, or if the member was grandfathered in under a previous rule. There are no automatic post-employment benefit changes; including automatic COLAs. Ad hoc post-employment benefit changes, including ad hoc COLAs can be granted by the Texas Legislature as noted in the Plan description above.

*Contributions.* Contribution requirements are established or amended pursuant to Article 16, section 67 of the Texas Constitution which requires the Texas legislature to establish a member contribution rate of not less than 6% of the member's annual compensation and a state contribution rate of not less than 6% and not more than 10% of the aggregate annual compensation paid to members of the system during the fiscal year. Texas Government Code section 821.006 prohibits benefit improvements, if as a result of the particular action, the time required to amortize TRS' unfunded actuarial liabilities would be increased to a period that exceeds 31 years, or, if the amortization period already exceeds 31 years, the period would be increased by such action.

Employee contribution rates are set in state statute, Texas Government Code 825.402. Senate Bill 1458 of the 83<sup>rd</sup> Texas Legislature amended Texas Government Code 825.402 for member contributions and established employee contribution rates for fiscal years 2014 thru 2017. The 83<sup>rd</sup> Texas Legislature, General Appropriations Act (GAA) established the employer contribution rates for fiscal years 2014 and 2015. The 84<sup>th</sup> Texas Legislature, GAA established the employer contribution rates for fiscal years 2016 and 2017.

**Contribution Rates**

	<b>2015</b>	<b>2016</b>
Member	6.7%	7.2%
Non-Employer Contributing Entity (State of Texas)	6.8%	6.8%
Employers	6.8%	6.8%
College's 2015 Employer Contributions	\$	369,525
College's 2015 Member Contributions	\$	317,366
College's 2015 NECE On-Behalf Contributions	\$	250,697

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 9 - EMPLOYEES' RETIREMENT PLAN (Continued)**

**Teacher Retirement System of Texas (Continued)**

Contributors to the plan include members, employers and the State of Texas as the only non-employer contributing entity (NECE). The State is the employer for senior colleges, medical schools and state agencies including TRS. In each respective role, the State contributes to the plan in accordance with state statutes and the GAA.

As the non-employer contributing entity for public education and junior colleges, the State of Texas contributes to the retirement system an amount equal to the current employer contribution rate times the aggregate annual compensation of all participating members of the pension trust fund during that fiscal year reduced by the amounts described below which are paid by the employers. Employers (public school, junior college, other entities or the State of Texas as the employer for senior universities and medical schools) are required to pay the employer contribution rate in the following instances:

- On the portion of the member's salary that exceeds the statutory minimum for members entitled to the statutory minimum under Section 21.402 of the Texas Education Code.
- During a new member's first 90 days of employment.
- When any part or all of an employee's salary is paid by federal funding sources, a privately sponsored source, from non-educational and general, or local funds.
- When the employing district is a public junior college or junior college district, the employer shall contribute to the retirement system an amount equal to 50% of the state contribution rate for certain instructional or administrative employees; and 100% of the state contribution rate for all other employees.

In addition to the employer contributions listed above, there are two additional surcharges an employer is subject to:

- When employing a retiree of the TRS, the employer shall pay both the member contribution and the state contribution as an employment after retirement surcharge.
- When a school district or charter school does not contribute to the Federal Old-Age, Survivors and Disability Insurance (OASDI) Program for certain employees, they must contribute 1.5% of the state contribution rate for certain instructional or administrative employees; and 100% of the state contribution rate for all other employees.

*Actuarial Assumptions.* The total pension liability in the August 31, 2015 actuarial valuation was determined using the following actuarial assumptions:

Valuation Date	August 31, 2015
Actuarial Cost Method	Individual Entry Age Normal
Asset Valuation Method	Market Value
Single Discount Rate	8.00%
Long-Term Expected Investment Rate of Return	8.00%
Inflation	2.50%
Salary Increases Including Inflation	3.50% to 9.50%
Payroll Growth Rate	2.50%
Benefit Changes During the Year	None
Ad Hoc Post-Employment Benefit Changes	None

The actuarial methods and assumptions are primarily based on a study of actual experience for the four-year period that ended August 31, 2014 and adopted on September 24, 2015.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 9 - EMPLOYEES' RETIREMENT PLAN (Continued)**

**Teacher Retirement System of Texas (Continued)**

*Discount Rate.* The discount rate used to measure the total pension liability was 8.0%. There was no change in the discount rate since the previous year. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and those of the contributing employers and the non-employer contributing entity are made at the statutorily required rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability. The long-term rate of return on pension plan investments is 8%. The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimates ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of geometric real rates of return for each major asset class included in the Systems target asset allocation at August 31, 2015 are summarized below:

Asset Class	Target Allocation	Long-Term Expected Geometric Real Rate of Return	Expected Contribution to Long-Term Portfolio Returns *
<b>Global Equity</b>			
U.S.	18%	4.6%	1.0%
Non-U.S. Developed	13%	5.1%	0.8%
Emerging Markets	9%	5.9%	0.7%
Directional Hedge Funds	4%	3.2%	0.1%
Private Equity	13%	7.0%	1.1%
<b>Stable Value</b>			
U.S. Treasuries	11%	0.7%	0.1%
Absolute Return	0%	1.8%	0.0%
Hedge Funds (Stable Value)	4%	3.0%	0.1%
Cash	1%	-0.2%	0.0%
<b>Real Return</b>			
Global Inflation Linked Bonds	3%	0.9%	0.0%
Real Assets	16%	5.1%	1.1%
Energy and Natural Resources	3%	6.6%	0.2%
Commodities	0%	1.2%	0.0%
<b>Risk Parity</b>			
Risk Parity	5%	6.7%	0.3%
Inflation Expectation			2.2%
Alpha			1.0%
<b>Total</b>	<b>100%</b>		<b>8.7%</b>

\* The Expected Contribution to Returns incorporates the volatility drag resulting from the conversion between Arithmetic and Geometric mean returns.



**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 9 - EMPLOYEES' RETIREMENT PLAN (Continued)**

**Teacher Retirement System of Texas (Continued)**

*Discount Rate Sensitivity Analysis.* The following schedule shows the impact of the Net Pension Liability if the discount rate used was 1% less than and 1% greater than the discount rate that was used (8%) in measuring the 2015 Net Pension Liability.

	1% Decrease in Discount Rate (7.0%)	Discount Rate (8.0%)	1% Increase in Discount Rate (9.0%)
College's Proportionate Share of the Net Pension Liability	\$ 6,823,395	\$ 4,354,956	\$ 2,298,900

*Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions.* At August 31, 2016, the College reported a liability of \$4,354,956 for its proportionate share of the TRS's net pension liability. This liability reflects a reduction for State pension support provided to the College. The amount recognized by the College as its proportionate share of the net pension liability, the related State support, and the total portion of the net pension liability that was associated with the College were as follows:

College's Proportionate Share of Collective Net Pension Liability	\$ 4,354,956
State's Proportionate Share that is Associated with the College	2,991,911
Total	\$ 7,346,867

The net pension liability was measured as of August 31, 2015 and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The College's proportion of the net pension liability was based on the College's contributions to the plan relative to the contributions of all employers to the plan for the period September 1, 2014 through August 31, 2015.

At August 31, 2015 the College's proportion of the collective net pension liability was 0.0123200% which was an increase of 0.0012454% from its proportion measured as of August 31, 2014.

The following are changes to the actuarial assumptions or other inputs that affected measurement of the total pension liability since the prior measurement period:

*Economic Assumptions*

1. The inflation assumption was decreased from 3.00% to 2.50%.
2. The ultimate merit assumption for long-service employees was decreased from 1.25% to 1.00%.
3. In accordance with the observed experience, there were small adjustments in the service-based promotional / longevity component of the salary scale.
4. The payroll growth assumption was lowered from 3.50% to 2.50%.

*Mortality Assumptions*

5. The post-retirement mortality tables for non-disabled retirees were updated to reflect recent TRS member experience. Mortality rates will be assumed to continue to improve in the future using a fully generational approach and Scale BB.
6. The post-retirement mortality tables for disabled retirees were updated to reflect recent TRS member experience. Mortality rates will be assumed to continue to improve in the future using a fully generational approach and Scale BB.
7. The pre-retirement mortality tables for active employees were updated to use 90% of the recently published RP-2014 mortality table for active employees. Mortality rates will be assumed to continue to improve in the future using a fully generational approach and Scale BB.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 9 - EMPLOYEES' RETIREMENT PLAN (Continued)**

**Teacher Retirement System of Texas (Continued)**

*Other Demographic Assumptions*

8. Previously, it was assumed 10% of all members who had contributed in the past 5 years to be an active member. This was an implicit rehire assumption because teachers have historically had a high incidence of terminating employment for a time and then returning to the workforce at a later date. This methodology was modified to add a more explicit valuation of the rehire incidence in the termination liabilities, and therefore these 10% are no longer being counted as active members.
9. There were adjustments to the termination patterns for members consistent with experience and future expectations. The termination patterns were adjusted to reflect the rehire assumption. The timing of the termination decrement was also changed from the middle of the year to the beginning to match the actual pattern in the data.
10. Small adjustments were made to the retirement patterns for members consistent with experience and future expectations.
11. Small adjustments to the disability patterns were made for members consistent with experience and future expectations. Two separate patterns were created based on whether the member has 10 years of service or more.
12. For members that become disabled in the future, it is assumed 20% of them will choose a 100% joint and survivor annuity option.

*Actuarial Methods and Policies*

13. The method of using celled data in the valuation process was changed to now using individual data records to allow for better reporting of some items, such as actuarial gains and losses by source.

There were no changes of benefit terms that affected measurement of the total pension liability during the measurement period.

For the year ended August 31, 2015, the District recognized pension expense of \$426,299 and revenue of \$426,299 for support provided by the State.

At August 31, 2016, the College reported its proportionate share of the TRS's deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences Between Expected and Actual Economic Experience	\$ 38,048	\$ 167,365
Changes in Actuarial Assumptions	159,917	155,366
Difference Between Projected and Actual Investment Earnings	1,072,529	678,105
Changes in Proportion and Difference Between the College's Contributions and the Proportionate Share of Contributions	285,044	1,616
Contributions Paid to TRS Subsequent to the Measurement Date	423,293	-
<b>Total</b>	<b>\$ 1,978,831</b>	<b>\$ 1,002,452</b>

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 9 - EMPLOYEES' RETIREMENT PLAN (Continued)**

**Teacher Retirement System of Texas (Continued)**

The deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date (in the amount of \$423,293) will be recognized as a reduction of net pension liability for the year ending August 31, 2017. Other amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended August 31,	Pension Expense Amount
2017	\$ 75,501
2018	75,501
2019	75,501
2020	301,536
2021	31,036
Thereafter	(5,989)

**Optional Retirement Plan**

*Plan Description.* The State has also established an optional retirement program for institutions of higher education. Participation in the Optional Retirement Program is in lieu of participation in the Teacher Retirement System. The optional retirement program provides for the purchase of annuity contracts and operates under the provisions of the Texas Constitution, Article XVI, Section 67, and Texas Government Code, Title 8, Subtitle C.

*Funding Policy.* Contribution requirements are not actuarially determined but are established and amended by the Texas state legislature. The percentages of participant salaries currently contributed by the State are 6.6% and by each participant are 6.65% for both fiscal years 2016 and 2015. The College contributes 1.31% for employees who were participating in the optional retirement program prior to September 1, 1995. Benefits fully vest after one year plus one day of employment. Because these are individual annuity contracts, the State has no additional or unfunded liability for this program. S. B. 1812, effective September 1, 2013 limits the amount of the State's contribution to 50% of the College's eligible employees.

*Contribution / Payroll Information.* The retirement expense to the state for the College was \$106,743 and \$110,593 for the fiscal years ended August 31, 2016 and 2015, respectively. The retirement paid by the State represents the expended appropriations made by the State Legislature on behalf of the College and are recorded as State Appropriations in the financial statements.

The total payroll for all College employees was \$14,961,266 and \$14,793,644 for the years ended August 31, 2016 and 2015, respectively. The total payroll for employees covered by the optional retirement program was \$3,234,622 and \$3,488,970 for the fiscal years ended August 31, 2016 and 2015, respectively.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 10 - COMPENSATED ABSENCES**

Full-time employees who work twelve months during the year are allowed to accumulate annual leave based upon the number of hours required for the workweek and the number of years employed at the College. For employees with a 35-hour regular workweek, 2.70 hours per bi-weekly payroll are accrued for those employees with less than 15 years of service and 4.04 hours per bi-weekly payroll are accrued for those employees with more than 15 years of service. For employees with a 40-hour regular workweek, 3.08 hours per bi-weekly payroll are accrued for those employees with less than 15 years of service and 4.62 hours per bi-weekly payroll are accrued for those employees with more than 15 or more years of service. The maximum number of hours that may be carried forward to the next fiscal year is 105 and 120 for employees with 35-hour and 40-hour workweeks, respectively. A calculated percentage is applied to part-time contractual employees to determine their accrual rates.

Full-time hourly employees with less than 15 years of employment are allowed to accumulate annual leave at the rate of four percent of regular hours worked. Full-time hourly employees with 15 or more years of service have an accumulation rate of six percent of regular hours worked. The maximum number of hours that may be carried forward to the next fiscal year is 105 for this group of employees.

The College has recognized the accrued liability for the unpaid annual leave in the fund in which the employee works. Accrued compensated absences payable of \$213,632 and \$188,062 is recorded in the financial statements as of August 31, 2016 and 2015, respectively. These amounts are payable to the employees (or their beneficiaries) upon termination or death.

Full-time employees who work twelve months during the year are allowed to accumulate sick leave based upon the number of hours required for the workweek. Employees with a 35-hour workweek accrue 2.70 hours per bi-weekly payroll and employees with a 40-hour workweek accrue 3.08 hours per bi-weekly payroll. Sick leave for instructional employees with nine-month or ten-and-one-half month contracts is accrued over a ten-month period. Full-time hourly employees are allowed to accumulate sick leave at the rate of four percent of regular hours worked. Full-time instructional employees shall accrue a maximum of 400 hours. Full-time noninstructional employees may accrue a maximum of 420 hours for those employees whose regular workweek is 35 hours and 480 hours for those employees whose regular workweek is 40 hours. A calculated percentage is applied to part-time employees to determine their accrual rates. The College's policy is to recognize sick leave when paid. No liability has been recorded in the financial statements since the College's experience indicates the expenditure for sick leave to be minimal.

Additionally, the College has established a sick leave pool to benefit employees who suffer or are affected by a catastrophic injury or illness. Employees may contribute up to ten percent of accumulated sick leave to the pool. Receipt of benefits from the pool is not contingent upon prior contributions. A committee of College personnel makes benefit payment decisions. No liability for the sick leave pool has been recorded in these financial statements.

**NOTE 11 - DEFERRED COMPENSATION PROGRAM**

College employees may elect to defer a portion of their earnings for income tax and investment purposes pursuant to authority granted in Government Code 609.001.

**NOTE 12 - PENDING LAWSUITS AND CLAIMS**

As of August 31, 2016, there are no material lawsuits and claims pending or threatened against the College.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 13 - CONTRACT AND GRANT AWARDS**

Contract and grant awards are accounted for in accordance with the requirements of the AICPA Industry Audit Guide, *Audits of Colleges and Universities*. Revenues are recognized on Exhibit 2 and Schedule A. For federal contract and grant awards, funds expended, but not collected, are reported as Federal Receivables on Exhibit 1. Non-federal contract and grant awards for which funds are expended, but not collected, are reported as Accounts Receivable on Exhibit 1. Contract and grant awards that are not yet funded and for which the institution has not yet performed services are not included in the financial statements. Contract and grant awards funds already committed, e.g., multi-year awards, or funds awarded during fiscal years August 31, 2016 and 2015 for which monies have not been received nor funds expended totaled \$924,583 and \$1,575,278, respectively. Of these amounts, \$858,214 and \$604,831 were from Federal Contract and Grant Awards; \$66,369 and \$944,622 were from State Contract and Grant Awards; and \$0 and \$25,825 were from Other Contract and Grant Awards for the fiscal years ended August 31, 2016 and 2015, respectively.

The College receives a portion of its revenues from government grants and contracts, all of which are subject to audit by federal and state agencies. The determination of amounts received under these programs generally is based upon allowable costs reported to and audited by the respective agencies. As a result, there exists a contingency to refund any amount received in excess of allowable costs. The amount, if any, of expenses which may be disallowed by the grantor agencies cannot be determined at this time, although the College expects such amounts, if any, to be immaterial.

**NOTE 14 - RISK MANAGEMENT**

The College is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. Except for workers' compensation insurance, the College carries commercial insurance for all risks of loss. The College accounts for risk management issues in accordance with GASB Statement No. 10, *Accounting and Financial Reporting for Risk Financing and Related Insurance Issues*.

The College participates in the Workers' Compensation Fund of the Texas Public Junior and Community College Employee Benefits Consortium (Fund) administered by Claims Administrative Services, Inc. The College is responsible for the payment of all claims until a certain threshold is reached. Whenever the claims exceed the threshold, a commercial insurance policy pays the excess claims. The Fund's specific retention of loss is \$200,000, with an aggregate limit of \$5,000,000; the College's maximum fund loss is \$109,450. Premiums of \$26,394 and \$25,640 for this insurance were allocated to the College for the years ended August 31, 2016 and 2015, respectively.

The following schedule summarizes the changes in claims liabilities for the years ended August 31, 2016 and 2015:

	2016	2015
Claims Liabilities - Beginning of Year	\$ 73,089	\$ 80,622
Incurred Claims	21,910	25,919
Change in Prior Year Claim Estimates	(28,540)	(20,153)
Payment on Claims	(15,613)	(13,299)
Claims Liabilities - End of Year	\$ 50,846	\$ 73,089

The claims liability is reported in accrued liabilities in the financial statements and includes \$24,221 and \$35,666 of estimated claims incurred but not reported, as determined actuarially by the administrator at August 31, 2016 and 2015, respectively.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 15 - POST-RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS**

*Plan Description.* The College contributes to the State Retiree Health Plan (SRHP), a cost-sharing multiple-employer, defined benefit postemployment healthcare plan administered by the Employees Retirement System of Texas (ERS). SRHP provides medical benefits to retired employees of participating universities, community colleges and state agencies in accordance with Chapter 1551, Texas Insurance Code. Benefit and contribution provisions of the SRHP are authorized by State law and may be amended by the Texas legislature.

ERS issues a publicly available financial report that includes financial statements and required supplementary information for SRHP. That report may be obtained from ERS via their website at <http://www.ers.state.tx.us/>.

*Funding Policy.* Section 1551.055 of Chapter 1551, Texas Insurance Code provides that contribution requirements of plan members and the participating employers are established and may be amended by the ERS board of trustees. Plan members or beneficiaries receiving benefits pay any premium over and above the employer contribution.

The employer's share of the cost of retiree healthcare coverage for the current year is known as the implicit rate subsidy. It is the difference between the claims costs for retirees and the amounts contributed by the retirees. The ERS board of trustees sets the employer contribution rate based on the implicit rate subsidy, which is actuarially determined in accordance with GASB Statement 45.

The employer contribution rate represents a level of funding that, if paid on an ongoing basis, is projected to cover normal costs each year and amortize any unfunded actuarial liabilities (or funding excess) of the plan over a period not to exceed 30 years.

The College's contributions to SRHP for the years ended August 31, 2016, 2015 and 2014 were \$93,648, \$83,737 and \$76,346, respectively, which equaled the required contributions each year.

**NOTE 16 - SUBSEQUENT EVENTS**

In November 2016, the College issued General Obligation Refunding Bonds, Series 2016 in the amount of \$27,640,000. These bonds will provide moneys, deposited into an irrevocable trust, for the advance refunding of a portion of the College's General Obligation Bonds, Series 2007 and Series 2008. Series 2007 bonds totaling \$6,305,000 and Series 2008 bonds totaling \$23,175,000 will be retired from the trust on August 15, 2018. This advance refunding will reduce the College's debt service requirements over the next 13 years by approximately \$3,801,584.

The College is in the planning and design stage for a series of capital projects to construct four new facilities at an estimated cost of approximately \$12,000,000. Construction of these new facilities is anticipated during 2017 and 2018; financing for these projects will be provided by the College's current resources.

**NOTE 17 - GRAYSON COLLEGE FOUNDATION - DISCRETE COMPONENT UNIT**

The Foundation was established as a separate nonprofit organization in 1991 to raise funds to provide student scholarships and assistance in the development and growth of the College. Under GASB standards, the Foundation is a component unit of the College because: 1) the College provides financial resources to the Foundation and the economic resources received or held by the Foundation are entirely or almost entirely for the direct benefit of the College; 2) the College is entitled to or has the ability to otherwise access a majority of the economic resources received or held by the Foundation; and 3) the economic resources held by the Foundation that the College is entitled to or has the ability to otherwise access are significant to the College.

Accordingly, the Foundation's financial statements are included in the College's annual report as a discrete component unit (see table of contents). Separate financial statements of the Foundation are not prepared; therefore, selected disclosures are included in the College's financial statements.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 17 - GRAYSON COLLEGE FOUNDATION - DISCRETE COMPONENT UNIT**

**GENERAL AND SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**

The financial statements of the Foundation have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The Foundation maintains its accounts in accordance with the principles of fund accounting. Resources for various purposes are classified into funds that are in accordance with activities or objectives specified by donors. Separate accounts are maintained for each fund. For reporting purposes, however, the Foundation classifies net position and revenues, expenses, gains, and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net position of the Foundation and changes therein are classified and reported as follows:

**Unrestricted** – Net position that is not subject to donor-imposed restrictions and may be used for any operating purpose of the Foundation.

**Temporarily Restricted** – Net position that is subject to donor-imposed stipulations that require the passage of time and / or the occurrence of a specific event.

**Permanently Restricted** – Net position that is required to be maintained in perpetuity, with only the income used for operating activities, due to donor-imposed restrictions.

**Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. The carrying amounts of other investments (real estate) are based upon the historical cost of those investments. Realized and unrealized gains and losses are reported in the statement of activities.

**Capital Assets and Depreciation**

Capital assets are recorded at cost or at estimated fair market value at the date of the gift if donated. Such donations are reported as unrestricted support unless the donor has restricted the asset to a specific purpose. Assets donated with specific restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies temporarily restricted net position to unrestricted net position at that time.

Depreciation is calculated on the straight-line method over the estimated useful lives of the assets. The estimated useful lives are fifty years for buildings and improvements and ten years for equipment.

**Contributions**

Contributions are recognized as revenues in the period unconditional promises to give are received. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value.

**Contributed Services**

The services of the Foundation employees and certain operating costs have been donated by the College. The estimated value of these contributed services is \$225,721 and \$235,063 for the years ended August 31, 2016 and 2015, respectively, and has been included in revenues and expenses in the accompanying financial statements.

**Federal Income Taxes**

The income of the Foundation, except for unrelated business income, is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation had no unrelated business income during the years ended August 31, 2016 and 2015.

**Grayson College**  
**Notes to the Financial Statements**  
**August 31, 2016 and 2015**

**NOTE 17 - GRAYSON COLLEGE FOUNDATION - DISCRETE COMPONENT UNIT**

**GENERAL AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Use of Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**INVESTMENTS**

The following schedule summarizes the Foundation's investments as of August 31, 2016 and 2015:

Type of Security	2016		2015	
	Cost	Fair Value	Cost	Fair Value
U.S. Government Securities	\$ 787,323	\$ 803,628	\$ 463,623	\$ 464,539
U.S. Government Agency Securities	693,770	698,836	44,473	42,876
Equity Securities	6,077,178	6,340,968	4,890,496	5,874,362
Corporate Obligations	929,881	949,226	2,291,358	2,190,114
Municipal Bonds	-	-	25,677	30,970
Money Market and Investment Pools	1,211,837	1,211,837	1,187,219	1,187,205
Total Investments	<u>\$ 9,699,989</u>	<u>\$ 10,004,495</u>	<u>\$ 8,902,846</u>	<u>\$ 9,790,066</u>

**CAPITAL ASSETS**

The following schedule summarizes the Foundation's capital assets as of August 31, 2016 and 2015:

	2016	2015
Land	\$ 6,000	\$ 6,000
Buildings and Improvements	507,350	507,350
Facilities and Other Improvements	17,345	17,345
Equipment	192,893	192,893
Less:		
Accumulated Depreciation	(275,366)	(246,164)
Net Capital Assets	<u>\$ 448,222</u>	<u>\$ 477,424</u>



## **Required Supplementary Information**

**Grayson County College**  
**Schedule of the College's Proportionate Share of the Net Pension Liability -**  
**Teachers Retirement System of Texas**  
**Year Ended August 31, 2016**

	<u>2016</u>	<u>2015</u>
College's Proportion of Net Pension Liability (Asset)	0.0123200%	0.0110746%
College's Proportionate Share of Net Pension Liability (Asset)	\$ 4,354,956	\$ 2,958,179
State's Proportionate Share of the Net Pension Liability (Asset) Associated with Grayson College	<u>2,991,911</u>	<u>3,146,824</u>
Total	<u><u>\$ 7,346,867</u></u>	<u><u>\$ 6,105,003</u></u>
College's Covered-Employee Payroll	\$ 8,689,765	\$ 8,122,358
College's Proportionate Share of the Net Pension Liability (Asset) as a Percentage of its Covered-Employee Payroll	50.12%	36.42%
Plan Fiduciary Net Position as a Percentage of Total Pension Liability	78.43%	83.25%

**Note:** Only two years of data are presented in accordance with GASB #68, Paragraph 138. "The information for all periods for the 10-year schedules that are required to be presented as required supplementary information may not be available initially. In these cases, during the transition period, that information should be presented for as many years as are available. The schedules should not include information that is not measured in accordance with the requirements of this Statement."

**Grayson County College  
Schedule of the College Contributions -  
Teachers Retirement System of Texas  
Year Ended August 31, 2016**

	2016	2015
Contractually Required Contributions	\$ 423,293	\$ 369,525
Contribution in Relation to the Contractually Required Contribution	423,293	369,525
Contribution Deficiency (Excess)	\$ -	\$ -
 College's Covered-Employee Payroll	 \$ 9,423,102	 \$ 8,689,765
Contributions as a Percentage of Covered-Employee Payroll	4.49%	4.25%

**Note:** Only two years of data are presented in accordance with GASB #68, Paragraph 138. "The information for all periods for the 10-year schedules that are required to be presented as required supplementary information may not be available initially. In these cases, during the transition period, that information should be presented for as many years as are available. The schedules should not include information that is not measured in accordance with the requirements of this Statement."

**Grayson County College**  
**Notes to Required Supplementary Information -**  
**Teachers Retirement System of Texas**  
**Year Ended August 31, 2016**

*Changes in Benefit Terms*

There were no changes of benefit terms that affected measurement of the total pension liability during the measurement period.

*Changes of Assumptions*

The following are changes to the actuarial assumptions or other inputs that affected measurement of the total pension liability since the prior measurement period:

*Economic Assumptions*

1. The inflation assumption was decreased from 3.00% to 2.50%.
2. The ultimate merit assumption for long-service employees was decreased from 1.25% to 1.00%.
3. In accordance with the observed experience, there were small adjustments in the service-based promotional / longevity component of the salary scale.
4. The payroll growth assumption was lowered from 3.50% to 2.50%.

*Mortality Assumptions*

5. The post-retirement mortality tables for non-disabled retirees were updated to reflect recent TRS member experience. Mortality rates will be assumed to continue to improve in the future using a fully generational approach and Scale BB.
6. The post-retirement mortality tables for disabled retirees were updated to reflect recent TRS member experience. Mortality rates will be assumed to continue to improve in the future using a fully generational approach and Scale BB.
7. The pre-retirement mortality tables for active employees were updated to use 90% of the recently published RP-2014 mortality table for active employees. Mortality rates will be assumed to continue to improve in the future using a fully generational approach and Scale BB.
8. Previously, it was assumed 10% of all members who had contributed in the past 5 years to be an active member. This was an implicit rehire assumption because teachers have historically had a high incidence of terminating employment for a time and then returning to the workforce at a later date. This methodology was modified to add a more explicit valuation of the rehire incidence in the termination liabilities, and therefore these 10% are no longer being counted as active members.
9. There were adjustments to the termination patterns for members consistent with experience and future expectations. The termination patterns were adjusted to reflect the rehire assumption. The timing of the termination decrement was also changed from the middle of the year to the beginning to match the actual pattern in the data.
10. Small adjustments were made to the retirement patterns for members consistent with experience and future expectations.
11. Small adjustments to the disability patterns were made for members consistent with experience and future expectations. Two separate patterns were created based on whether the member has 10 years of service or more.
12. For members that become disabled in the future, it is assumed 20% of them will choose a 100% joint and survivor annuity option.

*Actuarial Methods and Policies*

13. The method of using celled data in the valuation process was changed to now using individual data records to allow for better reporting of some items, such as actuarial gains and losses by source.

## **Supplementary Schedules and Reports**

**Grayson College**  
**Schedule of Operating Revenues**  
**Year Ended August 31, 2016**  
**With Memorandum Totals for Year Ended August 31, 2015**

**Schedule A**

	Unrestricted	Restricted	Total		Totals	
			Educational Activities	Auxiliary Enterprises	2016	2015
<b>Tuition</b>						
State Funded Courses						
In-District Resident Tuition	\$ 3,922,971	\$ -	\$ 3,922,971	\$ -	\$ 3,922,971	\$ 4,041,645
Out-of-District Resident Tuition	1,976,851	-	1,976,851	-	1,976,851	1,935,883
Non-Resident Tuition	238,282	-	238,282	-	238,282	254,349
TPEG *	381,831	-	381,831	-	381,831	383,578
Non-State Funded Educational Programs	475,974	-	475,974	-	475,974	310,822
<b>Total Tuition</b>	<b>6,995,909</b>	<b>-</b>	<b>6,995,909</b>	<b>-</b>	<b>6,995,909</b>	<b>6,926,277</b>
<b>Fees</b>						
General Fee	1,490,350	-	1,490,350	-	1,490,350	1,151,008
Student Service Fee	-	-	-	652,011	652,011	671,168
Technology Fee	465,752	-	465,752	-	465,752	-
Laboratory Fee	397,252	-	397,252	-	397,252	305,735
Other	345,883	-	345,883	-	345,883	382,806
<b>Total Fees</b>	<b>2,699,237</b>	<b>-</b>	<b>2,699,237</b>	<b>652,011</b>	<b>3,351,248</b>	<b>2,510,717</b>
<b>Scholarship Allowances and Discounts</b>						
Bad Debt Allowances	(182,286)	-	(182,286)	-	(182,286)	(300,938)
Scholarship Allowances	(389,407)	-	(389,407)	(27,405)	(416,812)	(348,129)
Remissions and Exemptions	(273,187)	-	(273,187)	(3,279)	(276,466)	(215,966)
TPEG Allowances	(326,401)	-	(326,401)	(11,072)	(337,473)	(279,716)
Federal Grants to Students	(2,439,975)	-	(2,439,975)	(216,180)	(2,656,155)	(2,698,645)
Other Federal Grants	(20,085)	-	(20,085)	(1,140)	(21,225)	(25,324)
State Grants to Students	(163,349)	(740,176)	(903,525)	(12,726)	(916,251)	(897,396)
<b>Total Scholarship Allowances and Discounts</b>	<b>(3,794,690)</b>	<b>(740,176)</b>	<b>(4,534,866)</b>	<b>(271,802)</b>	<b>(4,806,668)</b>	<b>(4,766,114)</b>
<b>Total Net Tuition and Fees</b>	<b>5,900,456</b>	<b>(740,176)</b>	<b>5,160,280</b>	<b>380,209</b>	<b>5,540,489</b>	<b>4,670,880</b>
<b>Other Operating Revenues</b>						
Federal Grants and Contracts	32,077	1,242,977	1,275,054	-	1,275,054	1,051,598
State Grants and Contracts	8,750	1,781,284	1,790,034	-	1,790,034	1,759,263
Non-Governmental Grants and Contracts	-	250,562	250,562	-	250,562	354,320
Sales and Services of Educational Activities	51,235	-	51,235	-	51,235	44,804
Other Operating Revenues	220,681	-	220,681	170	220,851	153,184
<b>Total Other Operating Revenues</b>	<b>312,743</b>	<b>3,274,823</b>	<b>3,587,566</b>	<b>170</b>	<b>3,587,736</b>	<b>3,363,169</b>
<b>Auxiliary Enterprises</b>						
Residential Life (Net of Discounts of \$230,634)	-	-	-	239,732	239,732	296,144
Bookstore (Net of Discounts of \$0)	-	-	-	402,258	402,258	276,894
Golf Course	-	-	-	82,989	82,989	295,862
<b>Total Net Auxiliary Enterprises</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>724,979</b>	<b>724,979</b>	<b>868,900</b>
<b>Total Operating Revenues</b>	<b>\$ 6,213,199</b>	<b>\$ 2,534,647</b>	<b>\$ 8,747,846</b>	<b>\$ 1,105,358</b>	<b>\$ 9,853,204</b>	<b>\$ 8,902,949</b>
					(Exhibit 2)	(Exhibit 2)

\* In accordance with Education Code 56.033, \$381,831 of tuition was set aside for Texas Public Education Grants (TPEG).

**Grayson College**  
**Schedule of Operating Expenses by Object**  
**Year Ended August 31, 2016**  
**With Memorandum Totals for Year Ended August 31, 2015**

**Schedule B**

	Operating Expenses				Totals	
	Salaries and Wages	Benefits		Other Expenses	2016	2015
		State Benefits	Local Benefits			
<b>EDUCATIONAL ACTIVITIES</b>						
<b>Unrestricted</b>						
Instruction	\$ 7,960,857	\$ -	\$1,956,256	\$ 1,751,732	\$11,668,845	\$10,934,815
Public Service	277,687	-	94,937	72,917	445,541	369,255
Academic Support	924,393	-	205,215	540,052	1,669,660	1,655,512
Student Services	1,359,421	-	368,676	263,267	1,991,364	2,287,824
Institutional Support	1,896,059	-	433,638	1,746,637	4,076,334	4,011,121
Operation and Maintenance of Plant	794,903	-	296,745	2,050,119	3,141,767	3,126,132
<b>Total Unrestricted</b>	<b>13,213,320</b>	<b>-</b>	<b>3,355,467</b>	<b>6,424,724</b>	<b>22,993,511</b>	<b>22,384,659</b>
<b>Restricted</b>						
Instruction	857,047	1,190,928	170,233	272,176	2,490,384	2,072,531
Public Service	149,883	57,655	41,806	34,578	283,922	396,487
Academic Support	-	124,788	-	-	124,788	119,821
Student Services	302,235	224,300	81,598	164,188	772,321	463,744
Institutional Support	-	256,029	-	650	256,679	215,193
Operation and Maintenance of Plant	-	28,567	-	-	28,567	20,316
Scholarships and Fellowships	-	-	-	4,331,281	4,331,281	5,831,178
<b>Total Restricted</b>	<b>1,309,165</b>	<b>1,882,267</b>	<b>293,637</b>	<b>4,802,873</b>	<b>8,287,942</b>	<b>9,119,270</b>
<b>Total Educational Activities</b>	<b>14,522,485</b>	<b>1,882,267</b>	<b>3,649,104</b>	<b>11,227,597</b>	<b>31,281,453</b>	<b>31,503,929</b>
<b>Auxiliary Enterprises</b>	<b>287,921</b>	<b>7,301</b>	<b>115,054</b>	<b>771,294</b>	<b>1,181,570</b>	<b>1,368,797</b>
<b>Depreciation Expense</b>						
Buildings and Other Improvements	-	-	-	1,583,574	1,583,574	1,585,430
Equipment and Furniture	-	-	-	717,785	717,785	643,153
<b>Total</b>	<b>\$14,810,406</b>	<b>\$1,889,568</b>	<b>\$3,764,158</b>	<b>\$ 14,300,250</b>	<b>\$34,764,382</b>	<b>\$35,101,309</b>
					<b>(Exhibit 2)</b>	<b>(Exhibit 2)</b>

**Grayson College**  
**Schedule of Non-Operating Revenues and Expenses**  
**Year Ended August 31, 2016**  
**With Memorandum Totals for Year Ended August 31, 2015**

**Schedule C**

	Unrestricted	Restricted	Auxiliary Enterprises	Totals	
				2016	2015
<b>Non-Operating Revenues</b>					
<b>State Appropriations</b>					
Education and General State Support	\$ 7,572,217	\$ -	\$ -	\$ 7,572,217	\$ 7,501,692
State Group Insurance	-	1,360,544	-	1,360,544	1,306,737
State Retirement Matching	-	529,024	-	529,024	401,511
Total State Appropriations	7,572,217	1,889,568	-	9,461,785	9,209,940
Ad-Valorem Taxes for Maintenance and Operations	11,058,200	-	-	11,058,200	10,096,252
Ad-Valorem Taxes for General Obligation Bonds	3,908,703	-	-	3,908,703	3,900,174
Federal Grants and Contracts, Non-Operating	-	7,640,975	-	7,640,975	8,492,808
Gifts	-	23,880	-	23,880	116,374
Investment Income (net of Investment Expenses)	163,287	1,180	-	164,467	130,450
Gain on Disposition of Property	-	-	69,792	69,792	-
<b>Total Non-Operating Revenues</b>	<b>22,702,407</b>	<b>9,555,603</b>	<b>69,792</b>	<b>32,327,802</b>	<b>31,945,998</b>
<b>Non-Operating Expenses</b>					
Interest on Capital-Related Debt	1,803,952	-	-	1,803,952	1,914,728
Loss on Disposition of Property	-	-	-	-	2,140
<b>Total Non-Operating Expenses</b>	<b>1,803,952</b>	<b>-</b>	<b>-</b>	<b>1,803,952</b>	<b>1,916,868</b>
<b>Net Non-Operating Revenues</b>	<b>\$20,898,455</b>	<b>\$ 9,555,603</b>	<b>\$ 69,792</b>	<b>\$30,523,850</b>	<b>\$30,029,130</b>
				<b>(Exhibit 2)</b>	<b>(Exhibit 2)</b>



**Grayson College**  
**Schedule of Net Position by Source and Availability**  
**Year Ended August 31, 2016**  
**With Memorandum Totals for Year Ended August 31, 2015**

**Schedule D**

	Detail by Source					Available for Current Operations	
	Unrestricted	Restricted		Net Investment in Capital Assets	Total	Yes	No
		Expendable	Non- Expendable				
Current Funds:							
Unrestricted	\$ 18,597,179	\$ -	\$ -	\$ -	\$ 18,597,179	\$ 18,597,179	\$ -
Board Designations	500,000	-	-	-	500,000	-	500,000
Restricted	-	627,403	-	-	627,403	-	627,403
Auxiliary Enterprises	2,200,192	-	-	-	2,200,192	2,200,192	-
Loan Funds	-	47,558	-	-	47,558	-	47,558
Plant Funds:							
Unexpended	5,389,574	-	-	-	5,389,574	5,389,574	-
Renewals and Replacements	1,022,715	-	-	-	1,022,715	1,022,715	-
Unexpended Bond Proceeds	-	112,341	-	-	112,341	-	112,341
Debt Service	-	2,350,992	-	-	2,350,992	-	2,350,992
Investment in Plant	-	-	-	25,065,503	25,065,503	-	25,065,503
Total Net Position - August 31, 2016	27,709,660	3,138,294	-	25,065,503	55,913,457	27,209,660	28,703,797
					<b>(Exhibit 1)</b>		
Total Net Position - August 31, 2015	23,887,573	2,962,102	-	23,451,110	50,300,785	23,887,573	26,413,212
					<b>(Exhibit 1)</b>		
Net Increase (Decrease) in Net Position	\$ 3,822,087	\$ 176,192	\$ -	\$ 1,614,393	\$ 5,612,672	\$ 3,322,087	\$ 2,290,585
					<b>(Exhibit 2)</b>		

**Grayson College**  
**Schedule of Expenditures of Federal Awards**  
**Year Ended August 31, 2016**

Federal Grantor/Pass-Through Grantor/ Program Title	Federal CFDA Number	Pass-Through Grantor's Number	Pass-Through Disbursements and Expenditures
<b>U.S. Department of Labor</b>			
Passed through Texas Workforce Commission:			
WIA Title V Incentive Grant	17.267	2915WSW004	90,763
Total U.S. Department of Labor			<u>90,763</u>
<b>U.S. Small Business Administration</b>			
Passed through Dallas County Community College District:			
Small Business Development Center (SBDC)	59.037	SBAHQ-15-B-0019	6,162
Small Business Development Center (SBDC)	59.037	SBAHQ-16-B-0020	98,971
Subtotal - Small Business Development Center (SBDC)			<u>105,133</u>
Total U.S. Small Business Administration			<u>105,133</u>
<b>U.S. Department of Education</b>			
Direct Programs:			
Federal Supplemental Education			
Opportunity Grant (FSEOG) *	84.007		48,290
Federal Workstudy Program * (2015-2016)	84.033		80,509
Federal Workstudy Program * (2016-2017)	84.033		10,428
Subtotal - Federal Workstudy Program			<u>90,937</u>
Federal Pell Grant Program *	84.063		7,501,748
Direct Student Loans *	84.268		5,558,284
TRIO Student Support Services	84.042A		191,720
Fund for the Improvement of Postsecondary Education	84.116G		38,430
Passed through Texas Workforce Commission:			
Adult Basic Education (Section 231) 2014-2015	84.002	2514AELA00	44,629
Adult Basic Education (Section 231) 2015-2016	84.002	2514AELB00	324,446
Adult Basic Education (Section 231) 2016-2017	84.002	2516AEL001	23,880
English Literacy and Civics Education (Section 231) 2014-2015	84.002	2514AELA00	12,943
English Literacy and Civics Education (Section 231) 2015-2016	84.002	2514AELB00	69,011
English Literacy and Civics Education (Section 231) 2016-2017	84.002	2514AEL001	2,075
Subtotal - Adult Basic Education			<u>476,984</u>
Passed through Texas Higher Education Coordinating Board:			
Carl Perkins Vocational Education - Annual Application	84.048	164231	372,024
Total U.S. Department of Education			<u>14,278,417</u>
<b>Total Federal Financial Assistance</b>			<u><u>\$ 14,474,313</u></u>

\* Indicates clustered programs.

**Note 1: Federal Assistance Reconciliation**

Federal Grants and Contracts per Schedule A	\$ 1,275,054
Federal Grants and Contracts, Non-operating per Schedule C	7,640,975
Reconciling Items:	
Direct Student Loans	<u>5,558,284</u>
Total Federal Revenues per Schedule of Expenditures of Federal Awards	<u><u>\$ 14,474,313</u></u>

**Note 2: Significant Accounting Policies Used in Preparing the Schedule**

The expenditures included in the schedule are reported for the College's fiscal year. Expenditure reports to funding agencies are prepared on the award period basis. The expenditures reported represent funds which have been expended by the College for the purposes of the award. The expenditures reported may not have been reimbursed by the funding agencies as of the end of the fiscal year. Some amounts included in the schedule may differ from amounts used in preparation of the basic financial statements. Separate accounts are maintained for the different awards to aid in the observance of limitations and restrictions imposed by the funding agencies. The College has followed applicable guidelines issued by various entities in the preparation of the schedule.

**Note 3: Expenditures Not Subject to Single Audit**

None

**Note 4: Student Loans Processed and Administrative Costs Recovered - If Not Included in Schedule**

Federal Grantor and CFDA Number Program Name	New Loans Processed	Administrative Costs Recovered	Total Loans Processed and Admin. Costs Recovered
None			

**Note 5: Nonmonetary Federal Assistance Received**

None

**Note 6: Amounts Passed-Through by the College**

None

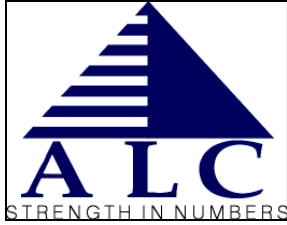
**Grayson College**  
**Schedule of Expenditures of State Awards**  
**Year Ended August 31, 2016**

**Schedule F**

Grantor Agency/ Program Title	Grant Contract Number	Expenditures
Texas Department of State Health Services 2016 EMS Local Projects Grant Award	2016-049311-001	\$ 14,953
Total Texas Department of State Health Services		<u>14,953</u>
Texas Higher Education Coordinating Board College Work Study Program (2015-2016)		29,364
Top Ten Percent		1,600
Student Financial Aid (Texas Grant)		6,626
Student Financial Aid (Texas Educational Opportunity Grant)		321,822
Nursing Shortage Reduction		124,520
Nursing and Allied Health		27,962
Texas Science, Technology, Engineering, & Math (T-STEM) Challenge		74,794
Total Passed through Texas Higher Education Coordinating Board		<u>586,688</u>
Dallas County Community College District Small Business Development Center (SBDC) 2014-2015	SBAHQ-15-8-0019	27,595
Small Business Development Center (SBDC) 2015-2016	SBAHQ-18-8-0020	82,392
Total Passed through Dallas County Community College District		<u>109,987</u>
Texas Workforce Commission Adult Basic Education 2014-2015	2514AELA00	15,344
Adult Basic Education 2015-2016	2514AELB00	77,314
Adult Basic Education 2016-2017	2516AEL001	41,378
Temporary Assistance for Needy Families (TANF) 2014-2015	2514AELA00	24,904
Temporary Assistance for Needy Families (TANF) 2015-2016	2514AELB00	40,184
Temporary Assistance for Needy Families (TANF) 2016-2017	2516AEL001	1,590
Skills Development Fund	2514SDF001	23,202
Skills Development Fund	2514SDF002	236,377
Skills Development Fund	2514SDF003	282,297
Skills Development Fund	2514SDF004	65,449
Skills Development Fund	2515SDF000	49,257
Skills Development Fund	2515SDF001	7,684
Skills Development Fund	2515SDF002	164,527
Skills Development Fund	2515SSD000	3,999
Total Passed through Texas Workforce Commission		<u>1,033,506</u>
Texas Department of Agriculture Parallel Pathways to Success Grant	PP-1416-02	38,130
Total Passed through Texas Department of Agriculture		<u>38,130</u>
Denison Business Development North Texas Wine Grape Cultivar & Rootstock Evaluation	SC-1415-19	6,770
Total Passed through Denison Business Development		<u>6,770</u>
Total State Financial Assistance		<u>\$ 1,790,034</u>
<b>Note 1: State Assistance Reconciliation</b>		
State Grants and Contracts per Exhibit 2		\$ 1,790,034
Reconciling Items:		
None		-
Total Expenditures per Schedule of State Financial Assistance		<u>\$ 1,790,034</u>

**Note 2: Significant Accounting Policies Used in Preparing the Schedule**

The accompanying schedule is presented using the accrual basis of accounting. See Note 2 to the financial statements for Grayson College's significant accounting policies. These expenditures are reported on Grayson College's fiscal year. Expenditure reports to funding agencies are prepared on the award period basis.



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TIMOTHY D. TARABA

## **Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards***

Board of Trustees  
Grayson College  
6101 Grayson Drive  
Denison, Texas

Members of the Board:

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activities and discretely presented component unit of Grayson College (College) as of and for the year ended August 31, 2016, and the related notes to the financial statements, which collectively comprise the College's basic financial statements, and have issued our report thereon dated January 19, 2017.

### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the College's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weakness. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Texas Public Funds Investment Act**

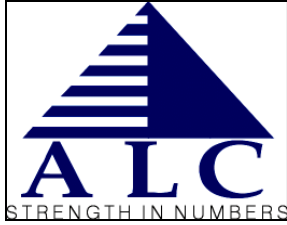
We have performed tests designed to verify the College's compliance with the requirements of Public Funds Investment Act (the "Act"). However, providing an opinion on compliance with the Act was not an objective of our audit and accordingly, we do not express an opinion. During the year ended August 31, 2016, no instance of non-compliance with the Act was found.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Adami, Lindsey & Company, L.L.P.*

Sherman, Texas  
January 19, 2017



ADAMI, LINDSEY & COMPANY, L.L.P.  
*Certified Public Accountants*

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**Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance and the State of Texas Single Audit Circular**

Board of Trustees  
Grayson College  
6101 Grayson Drive  
Denison, Texas

Members of the Board:

**Report on Compliance for Each Major Federal and State Program**

We have audited the compliance of Grayson College (College) with the types of compliance requirements described in the *OMB Compliance Supplement* and the Texas Single Audit Circular that could have a direct and material effect on each of the College's major federal and state programs for the year ended August 31, 2016. The College's major federal and state programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

**Management's Responsibility**

Management is for compliance with federal and state statutes, regulations, and the terms and conditions of its federal and state awards applicable to its federal and state programs.

**Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for each of the College's major federal and state programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and the State of Texas Single Audit Circular. Those standards, the Uniform Guidance, and the State of Texas Single Audit Circular require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal or state program occurred. An audit includes examining, on a test basis, evidence about the College's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal and state program. However, our audit does not provide a legal determination of the College's compliance.

**Opinion on Each Major Federal and State Program**

In our opinion, the College complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal and state programs for the year ended August 31, 2016.

**Report on Internal Control over Compliance**

Management of the College is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the College's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal and state program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal and state program and to test and report on internal control over compliance in accordance with the Uniform Guidance and the State of Texas Single Audit Circular, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal or state program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal or state program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal or state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and the State of Texas Single Audit Circular. Accordingly, this report is not suitable for any other purpose.

*Adami, Lindsey & Company, L.L.P.*

Sherman, Texas  
January 19, 2017



**Grayson College**  
**Schedule of Findings and Questioned Costs**  
**Year Ended August 31, 2016**

**Part I Summary of Auditor's Results**

Financial Statements

Type of Auditor's Report Issued on the Financial Statements	Unmodified
Internal Control Findings Disclosed in the Audit of the Financial Statements	
Material Weaknesses Identified	No
Significant Deficiencies Identified that are not Considered to be Material Weaknesses	None Reported
Noncompliance Material to the Financial Statements	None

Federal and State Awards

Internal Control Findings Disclosed in the Audit of Major Programs	
Material Weaknesses Identified	No
Significant Deficiencies Identified that are not Considered to be Material Weaknesses	None Reported

Type of Auditor's Report on Compliance for Major Programs	Unmodified
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Did the Audit Disclose Findings Required to be Reported under 2 CFR 200.516(a)	No
--	----

Major Programs - Federal

Student Financial Aid Programs Cluster	
Federal Supplemental Educational Opportunity Grant (FSEOG)	CFDA #84.007
Federal Workstudy Program	CFDA #84.033
Federal Pell Grant Program	CFDA #84.063
Federal Direct Student Loan Program	CFDA #84.268

Major Programs - State

    Skills Development Grants

- Skills Development Fund (2514SDF001)
- Skills Development Fund (2514SDF002)
- Skills Development Fund (2514SDF003)
- Skills Development Fund (2514SDF004)
- Skills Development Fund (2515SDF000)
- Skills Development Fund (2515SDF001)
- Skills Development Fund (2515SDF002)
- Skills Development Fund (2515SSD000)

    Texas Grants

- Towards Excellence, Access and Success (Texas Grant)
- Texas Educational Opportunity Grant

Dollar Threshold Used to Distinguish Between Type A and Type B Programs	
---	--

- Federal - \$750,000
- State - \$300,000

Low Risk Auditee	Yes
------------------	-----

**Part II Findings Related to the Financial Statements**

None

**Part III Findings and Questioned Costs Related to the Federal and State Awards**

None

**Grayson College**  
**Schedule of Status of Prior Year Findings**  
**Year Ended August 31, 2016**

**Finding #2015-1**

The College did not identify all recipients for whom a return to Title IV calculation was required. The College's grade structure utilizes a "Z" grade for labs associated with courses. The College's software and procedures did not disregard the "Z" grade when searching for recipients who could be subject to Return to Title IV consideration (i.e., recipients who may have unofficially withdrawn from classes). Consequently, return to Title IV calculations for 16 students were not performed by the institution.

**Response**

The College developed a corrective action plan on December 15, 2015. All required recalculations were completed and necessary funds were returned to the Department of Education. Two full-time employees of the College's Office of Financial Aid completed the NASFAA University course for Return to Title IV Funds. Additionally, the College changed the way that grades are posted for science courses and the associated labs.

**Finding #2015-2**

The College made calculation errors in the awarding of grants to recipients for the Spring 2015 semester, overpaying some students while underpaying others. A clerical error by College personnel resulted in the mismatching of recipients and their number of enrolled hours for the semester.

**Response**

The College developed new business processes to ensure that awards are correctly calculated. Two staff members in the Office of Financial Aid review the calculations for awarding all state grants and a staff member of the Business Office reviews all calculations for state grants before disbursing funds.

**Statistical Supplement**

**(Unaudited)**

**Grayson College**  
**Net Position by Component**  
**Last Ten Fiscal Years**  
**(Unaudited)**

	For the Fiscal Year Ended August 31,									
	(amounts expressed in thousands)									
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Net Investment in Capital Assets	\$ 25,065	\$ 23,451	\$ 21,019	\$ 18,670	\$ 15,298	\$ 13,420	\$ 13,066	\$ 13,664	\$ 13,102	\$ 11,667
Restricted - Expendable	3,138	2,962	2,748	2,360	2,713	3,359	3,172	2,750	1,241	1,945
Restricted - Nonexpendable	-	-	-	-	-	-	-	-	-	398
Unrestricted	27,710	23,888	26,087	25,653	25,107	21,990	20,298	18,747	16,198	15,926
Total Primary Government Net Position	<u>\$ 55,913</u>	<u>\$ 50,301</u>	<u>\$ 49,854</u>	<u>\$ 46,683</u>	<u>\$ 43,118</u>	<u>\$ 38,769</u>	<u>\$ 36,536</u>	<u>\$ 35,161</u>	<u>\$ 30,541</u>	<u>\$ 29,936</u>

**Grayson College**  
**Revenues by Source**  
**Last Ten Fiscal Years**  
**(Unaudited)**

	For the Fiscal Year Ended August 31,									
	(amounts expressed in thousands)									
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Tuition and Fees (Net of Discounts)	\$ 5,540	\$ 4,671	\$ 4,795	\$ 4,877	\$ 4,923	\$ 4,591	\$ 4,435	\$ 4,394	\$ 4,022	\$ 3,832
Governmental Grants and Contracts										
Federal Grants and Contracts	1,275	1,052	1,112	1,246	1,833	1,223	1,112	1,017	946	2,216
State Grants and Contracts	1,790	1,759	1,549	999	1,365	1,671	1,618	952	1,640	1,326
Non-Governmental Grants and Contracts	251	354	360	282	247	309	379	329	14	10
Sales & Services of Educational Activities	51	45	49	51	49	47	53	49	50	45
Investment Income (Program Restricted)	-	-	-	-	-	-	-	-	-	97
Auxiliary enterprises	725	869	1,549	1,860	1,701	2,082	2,027	2,518	2,552	2,199
Other Operating Revenue	221	153	273	200	181	240	190	161	153	179
Total Operating Revenues	<u>9,853</u>	<u>8,903</u>	<u>9,687</u>	<u>9,515</u>	<u>10,299</u>	<u>10,163</u>	<u>9,814</u>	<u>9,420</u>	<u>9,377</u>	<u>9,904</u>
State Appropriations	9,462	9,210	9,427	8,967	9,002	9,038	9,095	9,059	8,993	8,469
Ad Valorem Taxes	14,967	13,996	13,044	12,823	12,579	12,550	12,231	11,796	8,664	8,451
Federal Revenue, Non-Operating	7,641	8,493	9,228	9,745	11,188	11,802	9,092	4,963	3,180	3,183
Gifts	24	116	-	-	-	-	-	43	-	-
Investment Income	164	130	81	65	93	136	149	358	592	891
Gain on Disposition of Fixed Assets	70	-	-	-	-	-	-	-	-	-
Other non-operating revenues	-	-	1	-	-	-	1	-	-	-
Total Non-Operating Revenues	<u>32,328</u>	<u>31,945</u>	<u>31,781</u>	<u>31,600</u>	<u>32,862</u>	<u>33,526</u>	<u>30,568</u>	<u>26,219</u>	<u>21,429</u>	<u>20,994</u>
Total Revenues	<u>\$ 42,181</u>	<u>\$ 40,848</u>	<u>\$ 41,468</u>	<u>\$ 41,115</u>	<u>\$ 43,161</u>	<u>\$ 43,689</u>	<u>\$ 40,382</u>	<u>\$ 35,639</u>	<u>\$ 30,806</u>	<u>\$ 30,898</u>

**Grayson College**  
**Program Expenses by Function**  
**Last Ten Fiscal Years**  
**(Unaudited)**

For the Fiscal Year Ended August 31,

(amounts expressed in thousands)

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Instruction	\$ 14,159	\$ 13,007	\$ 12,953	\$ 12,660	\$ 13,236	\$ 13,088	\$ 12,498	\$ 11,237	\$ 10,379	\$ 11,242
Public Service	729	766	599	597	631	694	706	623	543	448
Academic Support	1,794	1,775	1,823	1,618	1,512	1,490	1,531	1,517	1,276	1,175
Student Services	2,764	2,752	2,632	2,218	2,155	2,264	2,098	1,972	2,013	1,660
Institutional Support	4,333	4,226	3,878	3,805	3,899	3,731	3,492	3,147	3,253	2,731
Operation and Maintenance of Plant	3,170	3,146	3,497	4,375	3,073	4,421	4,909	3,574	3,425	3,038
Scholarships and Fellowships	4,331	5,831	5,012	5,451	6,511	7,469	5,920	2,974	2,298	1,853
Auxiliary Enterprises	1,182	1,369	3,636	3,716	3,590	4,151	3,970	3,825	3,269	3,026
Depreciation Expense	2,302	2,229	2,096	2,047	1,990	1,790	1,405	1,085	988	887
Total Operating Expenses	<u>34,764</u>	<u>35,101</u>	<u>36,126</u>	<u>36,487</u>	<u>36,597</u>	<u>39,098</u>	<u>36,529</u>	<u>29,954</u>	<u>27,444</u>	<u>26,060</u>
Interest on Capital Related Debt	1,804	1,914	1,999	2,160	2,227	2,332	2,071	943	820	792
Loss on Disposal of Fixed Assets	-	2	-	21	-	36	417	132	67	205
Total Nonoperating Expenses	<u>1,804</u>	<u>1,916</u>	<u>1,999</u>	<u>2,181</u>	<u>2,227</u>	<u>2,368</u>	<u>2,488</u>	<u>1,075</u>	<u>887</u>	<u>997</u>
Total Expenses	<u>\$ 36,568</u>	<u>\$ 37,017</u>	<u>\$ 38,125</u>	<u>\$ 38,668</u>	<u>\$ 38,824</u>	<u>\$ 41,466</u>	<u>\$ 39,017</u>	<u>\$ 31,029</u>	<u>\$ 28,331</u>	<u>\$ 27,057</u>

**Grayson College  
Tuition and Fees  
Last Ten Academic Years  
(Unaudited)**

Resident Fees per Semester Credit Hour (SCH)
---

Academic Year (Fall)	Fees per student			In-District Tuition	Out-of District Tuition	General Fee	Student Service Fee	Technology Fee	Cost for 12 SCH In-District	Cost for 12 SCH Out-of-District	Increase from Prior Year In-District
	Matriculation Fee	Student ID Fee	International Fee								
2015	\$ 10	\$ 2	\$ -	\$ 49	\$ 87	\$ 12	\$ 7	\$ 5	\$ 888	\$ 1,344	7.25%
2014	10	2	-	49	87	12	7	-	828	1,284	9.52%
2013	10	2	-	47	87	8	7	-	756	1,236	3.28%
2012	10	2	-	45	80	8	7	-	732	1,152	15.09%
2011	10	2	-	42	74	8	2	-	636	1,020	10.42%
2010	10	2	-	37	64	8	2	-	576	900	4.35%
2009	10	2	-	35	54	8	2	-	552	780	0.00%
2008	10	2	-	35	54	8	2	-	552	780	4.55%
2007	10	2	-	33	44	8	2	-	528	660	0.00%
2006	10	2	-	33	44	8	2	-	528	660	

Non-Resident Fees per Semester Credit Hour (SCH)
---

Academic Year (Fall)	Fees per student			Non-Resident Tuition Out of State	Non-Resident Tuition International	General Fee	Student Service Fee	Technology Fee	Cost for 12 SCH Out of State	Cost for 12 SCH International	Increase from Prior Year Out of State
	Matriculation Fee	Student ID Fee	International Fee								
2015	\$ 10	\$ 2	\$ 225	\$ 133	\$ 133	\$ 12	\$ 7	\$ 5	\$ 1,896	\$ 2,121	3.27%
2014	10	2	225	133	133	12	7	-	1,836	2,061	2.68%
2013	10	2	225	133	133	8	7	-	1,788	2,013	2.76%
2012	10	2	225	129	129	8	7	-	1,740	1,965	8.21%
2011	10	2	225	123	123	8	2	-	1,608	1,833	8.06%
2010	10	2	225	113	113	8	2	-	1,488	1,713	8.77%
2009	10	2	225	103	103	8	2	-	1,368	1,593	0.00%
2008	10	2	225	103	103	8	2	-	1,368	1,593	9.62%
2007	10	2	225	93	93	8	2	-	1,248	1,473	0.00%
2006	10	2	225	93	93	8	2	-	1,248	1,473	

**Grayson College**  
**Assessed Value and Taxable Assessed Value of Property**  
**Last Ten Fiscal Years**  
**(Unaudited)**

Fiscal Year	(amounts expressed in thousands)			Ratio of Taxable Assessed Value to Assessed Value	Direct Rate		
	Assessed Valuation of Property	Less: Exemptions	Taxable Assessed Value (TAV)		Maintenance & Operations (a)	Debt Service (a)	Total (a)
2015 - 2016	\$ 12,029,730	\$ 3,691,533	\$ 8,338,197	69.31%	\$0.13384	\$0.04756	\$0.18140
2014 - 2015	11,303,968	3,527,285	7,776,683	68.80%	0.13059	0.05091	0.18150
2013 - 2014	10,501,985	3,184,658	7,317,327	69.68%	0.12925	0.05236	0.18161
2012 - 2013	10,359,392	3,175,512	7,183,880	69.35%	0.13060	0.05120	0.18180
2011 - 2012	10,239,690	3,168,077	7,071,613	69.06%	0.13617	0.04563	0.18180
2010 - 2011	10,223,678	3,088,600	7,135,078	69.79%	0.13300	0.04880	0.18180
2009 - 2010	9,979,063	3,079,341	6,899,722	69.14%	0.13278	0.05094	0.18372
2008 - 2009	9,300,832	2,926,033	6,374,799	68.54%	0.13000	0.05436	0.18436
2007 - 2008	8,602,533	2,736,999	5,865,534	68.18%	0.13974	0.00000	0.13974
2006 - 2007	8,022,443	2,479,299	5,543,144	69.10%	0.14774	0.00000	0.14774

Source: Local Appraisal District

Notes: Property is assessed at full market value  
(a) per \$100 Taxable Assessed Valuation



**Grayson College**  
**State Appropriations per FTSE and Contact Hour**  
**Last Ten Fiscal Years**  
**(Unaudited)**

Fiscal Year	State Appropriation (amounts expressed in thousands)	Appropriation per FTSE		Appropriation per Contact Hour			State Appropriation per Contact Hour
		FTSE (a)	State Appropriation per FTSE	Academic Contact Hours (a)	Voc/Tech Contact Hours (b)	Total Contact Hours	
2015 - 2016	\$ 7,572	3,803	\$ 1,991	1,214	827	2,041	\$ 3.71
2014 - 2015	7,502	3,971	1,889	1,248	837	2,085	3.60
2013 - 2014	7,502	4,322	1,736	1,283	962	2,245	3.34
2012 - 2013	7,499	4,382	1,711	1,364	850	2,214	3.39
2011 - 2012	7,576	4,711	1,608	1,509	936	2,445	3.10
2010 - 2011	6,912	4,966	1,392	1,643	932	2,575	2.68
2009 - 2010	6,979	4,541	1,537	1,481	895	2,376	2.94
2008 - 2009	6,955	3,927	1,771	1,312	734	2,046	3.40
2007 - 2008	6,955	3,490	1,993	1,171	621	1,792	3.88
2006 - 2007	6,539	3,487	1,875	1,195	602	1,797	3.64

**Note:**

FTSE is defined as the number of full-time students plus total hours taken by part-time students divided by 24.

(a) Source: CBM001

(b) Source: CBM00A

**Grayson College  
Principal Taxpayers  
Last Ten Years  
(Unaudited)**

Taxpayer	Type of Business	Taxable Assessed Value (TAV) by Tax Year (\$000 omitted)									
		2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Oncor Electric	Utility	\$ 96,131	\$ 94,632	\$ 75,454	\$ 70,708	\$ 67,556	\$ 65,690	\$ 68,250	\$ 69,764	\$ 75,177	\$ 72,258
UHS of Texoma, Inc.	Hospital	106,000	107,474	78,111	30,001	30,251	30,251	99,900	61,845	31,914	-
Gulf Crossing Pipeline Co	Energy	38,379	39,859	36,586	35,429	46,723	51,810	58,747	-	-	-
Sherman Town Center LP	Retail	55,133	49,343	47,955	46,291	45,316	44,295	43,125	43,236	49,469	50,862
Texas Instruments	Manufacturing	-	31,326	34,413	-	-	-	27,981	39,745	-	-
Universal Health Services	Medical	-	-	-	-	-	40,080	44,400	-	-	-
Jetta Operating Co. Inc.	Energy	-	-	37,095	47,525	31,638	-	-	-	-	-
XTO Energy, Inc.	Utility	-	-	34,020	39,835	43,979	41,227	53,261	35,486	46,631	34,646
Kwikset Corporation	Manufacturing	-	-	-	32,446	28,907	29,004	31,103	34,073	40,953	29,886
Union Pacific Railroad	Transportation	49,407	47,257	42,079	41,162	33,596	33,616	34,277	33,798	30,712	-
BNSF Railway Co	Transportation	34,359	30,582	-	29,067	-	-	-	-	-	-
Energy Transfer Fuel LP	Energy	-	-	-	-	-	28,126	-	28,288	28,625	36,113
Verizon Southwest	Utility	-	-	-	-	-	-	-	22,691	30,765	27,310
Sherman Grayson Hospital LLC	Hospital	-	-	-	30,816	42,530	42,333	27,309	-	-	-
MEMC Southwest, Inc.	Manufacturing	-	-	-	-	-	-	-	21,693	23,722	23,450
Globitech Incorporated	Manufacturing	-	-	-	-	49,626	-	-	-	21,942	21,000
Woodmont Sherman LP	Retail	-	-	-	-	-	-	-	-	-	17,920
Walmart Stores, Inc.	Retail	-	-	-	-	-	-	-	-	-	18,786
Ruiz Foods	Food	33,336	-	-	-	-	-	-	-	-	-
Silver Creek Oil & Gas LLC	Energy	-	33,850	-	-	-	-	-	-	-	-
Panda Sherman Power LLC	Energy	309,565	396,130	261,142	-	-	-	-	-	-	-
Caterpillar Global	Manufacturing	85,964	50,645	55,699	-	-	-	-	-	-	-
Heritage Park	Hospital	33,288	-	-	-	-	-	-	-	-	-
<b>Totals</b>		<b>\$ 841,562</b>	<b>\$ 881,098</b>	<b>\$ 702,554</b>	<b>\$ 403,280</b>	<b>\$ 420,122</b>	<b>\$ 406,432</b>	<b>\$ 488,353</b>	<b>\$ 390,619</b>	<b>\$ 379,910</b>	<b>\$ 332,231</b>
<b>Total Taxable Assessed Value</b>		<b>\$ 8,338,197</b>	<b>\$ 7,776,683</b>	<b>\$ 7,317,327</b>	<b>\$ 7,183,880</b>	<b>\$ 7,071,613</b>	<b>\$ 7,135,078</b>	<b>\$ 6,899,722</b>	<b>\$ 6,374,799</b>	<b>\$ 5,865,534</b>	<b>\$ 5,543,144</b>

**Grayson College  
Property Tax Levies and Collections  
Last Ten Tax Years  
(Unaudited)**

Fiscal Year Ended August 31	Levy (a)	Cumulative Levy Adjustments	Adjusted Tax Levy (b)	Collections - Year of Levy (c)	Percentage	Prior Collections of Prior Levies (d)	Current Collections of Prior Levies (e)	Total Collections (C + D + E)	Cumulative Collections of Adjusted Levy
2016	\$ 14,644	\$ (42)	\$ 14,602	\$ 14,012	95.96%	\$ -	\$ -	\$ 14,012	95.96%
2015	13,680	26	13,706	13,442	98.07%	-	224	13,666	99.71%
2014	12,825	6	12,831	12,546	97.78%	154	40	12,740	99.29%
2013	12,566	(49)	12,517	12,217	97.60%	39	17	12,273	98.05%
2012	12,384	(63)	12,321	11,973	97.18%	22	11	12,006	97.44%
2011	12,350	(92)	12,258	11,903	97.10%	10	8	11,921	97.25%
2010	12,064	(86)	11,978	11,535	96.30%	5	6	11,546	96.39%
2009	11,414	81	11,495	11,108	96.63%	4	3	11,115	96.69%
2008	8,261	122	8,383	8,126	96.93%	2	2	8,130	96.98%
2007	8,314	(28)	8,286	8,038	97.01%	1	1	8,040	97.03%

Amounts expressed in thousands

Source: Local Tax Assessor Collector and College records

- (a) As reported in the notes to the financial statements for the year of the levy.
- (b) As of August 31st of the current reporting year.
- (c) Property tax only -- does not include penalties and interest
- (d) Represents cumulative collections of prior years not collected in the current year or the year of levy.
- (e) Represents current year collections of prior year levies.

**Grayson College**  
**Ratios of Outstanding Debt**  
**Last Ten Fiscal Years**  
**(Unaudited)**

For the Year Ended August 31 (amounts expressed in thousands)

	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
<b>General Bonded Debt</b>										
General Obligation Bonds	\$ 33,615	\$ 35,570	\$ 37,455	\$ 39,145	\$ 40,720	\$ 42,155	\$ 43,465	\$ 44,665	\$ 44,765	\$ -
Notes and Capital Leases	-	-	-	-	-	-	-	-	-	-
Less: Funds Restricted for Debt Service	(2,351)	(1,915)	(1,487)	(1,080)	(794)	(784)	(800)	(471)	-	-
Net General Bonded Debt	31,264	33,655	35,968	38,065	39,926	41,371	42,665	44,194	44,765	-
<b>Other Debt</b>										
Revenue Bonds	8,605	9,640	10,780	11,900	12,995	14,065	15,560	16,525	17,460	18,360
Notes and Capital Leases	-	62	103	141	180	217	67	93	119	142
Total Outstanding Debt	\$ 39,869	\$ 43,357	\$ 46,851	\$ 50,106	\$ 53,101	\$ 55,653	\$ 58,292	\$ 60,812	\$ 62,344	\$ 18,502
<b>General Bonded Debt Ratios</b>										
Per Capita	\$ 249.18	\$ 272.44	\$ 293.97	\$ 312.17	\$ 328.83	\$ -	\$ -	\$ -	\$ -	\$ -
Per FTSE	8,002	8,475	8,322	8,687	8,475	8,331	9,396	11,254	12,827	-
As a percentage of Taxable Assessed Value	0.37%	0.43%	0.49%	0.53%	0.56%	0.58%	0.62%	0.69%	0.76%	0.00%
<b>Total Outstanding Debt Ratios</b>										
Per Capita	\$ 317.76	\$ 350.97	\$ 382.92	\$ 410.92	\$ 437.34	\$ 460.41	\$ 485.65	\$ 511.87	\$ 525.48	\$ 156.16
Per FTSE	10,205	10,918	10,840	11,435	11,272	11,207	12,837	15,486	17,864	5,306
As a Percentage of Taxable Assessed Value	0.48%	0.56%	0.64%	0.70%	0.75%	0.78%	0.84%	0.95%	1.06%	0.33%

Notes:

Ratios calculated using population and TAV from corresponding fiscal year.

Debt per student ratios calculated using full-time equivalent enrollment for corresponding fiscal year.

**Grayson College  
Legal Debt Margin Information  
Last Ten Fiscal Years  
(Unaudited)**

	For the Year Ended August 31 (amounts expressed in thousands)									
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Taxable Assessed Value	\$8,338,197	\$7,776,683	\$7,317,327	\$7,183,880	\$7,071,613	\$7,135,078	\$6,899,722	\$6,374,799	\$5,865,534	\$5,543,144
<b>General Obligations Bonds</b>										
Statutory Tax Levy Limit for Debt Service	\$ 41,691	\$ 38,883	\$ 36,587	\$ 35,919	\$ 35,358	\$ 35,675	\$ 34,499	\$ 31,874	\$ 29,328	\$ 27,716
Less Funds Restricted for Repayment of General Obligation Bonds	2,351	1,915	1,487	1,080	794	875	800	471	-	-
Total Net General Obligation Debt	39,340	36,968	35,100	34,839	34,564	34,800	33,699	31,403	29,328	27,716
Current Year Debt Service Requirements	3,408	3,408	3,276	3,228	3,148	3,078	3,011	1,916	1,007	-
Excess of Statutory Limit for Debt Service over Current Requirements	\$ 35,932	\$ 33,560	\$ 31,824	\$ 31,611	\$ 31,416	\$ 31,722	\$ 30,688	\$ 29,487	\$ 28,321	\$ 27,716
Net Current Requirements as a % of Statutory Limit	2.54%	3.84%	4.89%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Note: Texas Education Code Section 130.122 limits the debt service tax levy of community colleges to \$0.50 per hundred dollars taxable assessed valuation.

**Grayson College**  
**Pledged Revenue Coverage**  
**Last Ten Fiscal Years**  
**(Unaudited)**

Fiscal Year Ended August 31,	Pledged Revenues (\$000 omitted)										Debt Service Requirements (\$000 omitted)			Coverage Ratio
	Tuition	General Use Fee	Student Service Fee	Technology Fee	Registration Fees	Laboratory Fees	Community Education Fees	Investment Income	Auxiliary Enterprises	Total	Principal	Interest	Total	
2016	\$ 1,630	\$ 1,490	\$ 652	\$ 466	\$ 346	\$ 397	\$ 476	\$ 158	\$ 697	\$ 6,312	\$ 1,035	\$ 301	\$ 1,336	4.72
2015	1,653	1,151	671	-	257	306	310	128	829	5,305	1,140	335	1,475	3.60
2014	1,725	832	728	-	261	345	53	77	2,814	6,835	1,120	358	1,478	4.62
2013	1,622	845	740	-	288	328	74	57	3,298	7,252	1,095	380	1,475	4.92
2012	1,781	915	529	-	309	311	107	72	3,315	7,339	1,070	401	1,471	4.99
2011	1,661	968	242	-	334	357	112	113	3,590	7,377	1,150	464	1,614	4.57
2010	1,386	888	222	-	307	353	80	158	3,197	6,591	965	667	1,632	4.04
2009	1,178	772	193	-	276	246	44	168	3,210	6,087	935	694	1,629	3.74
2008	1,042	676	169	-	231	201	89	354	2,841	5,603	900	722	1,622	3.45
2007	984	674	168	-	223	184	162	532	2,595	5,522	880	747	1,627	3.39

**Grayson College**  
**Demographic and Economic Statistics - Taxing District**  
**Last Ten Fiscal Years**  
**(Unaudited)**

<u>Calendar Year</u>	<u>District Population</u>	<u>District Personal Income</u>	<u>District Personal Income per Capita</u>	<u>District Unemployment Rate</u>
2015	125,467	(a)	(a)	4.0%
2014	123,534	\$ 4,575,002,000	\$ 37,034	4.8%
2013	122,353	4,416,638,000	36,098	6.6%
2012	121,935	4,225,608,000	34,655	7.2%
2011	121,419	4,055,831,000	33,404	8.3%
2010	120,877	3,848,851,000	32,066	8.4%
2009	120,030	3,848,851,000	32,066	8.1%
2008	118,804	3,624,919,000	30,015	5.3%
2007	118,641	3,412,174,000	28,901	4.7%
2006	118,478	3,230,638,000	27,591	4.9%

(a) Information is not yet available

**Sources:**

Population from U.S. Bureau of Census

Personal income from U.S. Bureau of Economic Analysis

Unemployment rate from Texas Workforce Commission

**Grayson College  
Principal Employers  
Current Year and Nine Years Prior  
(Unaudited)**

Current Fiscal Year			Nine Years Prior		
Employer	Number of Employees	Percentage of Total County Employment	Employer	Number of Employees	Percentage of Total County Employment
Texoma Health Care Systems	2,750 - 2,999	4.82%	Texoma Health Care Systems	1,250 - 1,500	2.48%
Tyson Fresh Meats	1,500 - 1,749	2.58%	Wilson N. Jones Regional Health Systems	1,250 - 1,500	2.48%
Texas Instruments	1,000 - 1,249	2.07%	Texas Instruments	1,000 - 1,249	2.03%
Ruiz Foods	1,000 - 1,249	1.89%	CIGNA Company	1,000 - 1,249	2.03%
Sherman ISD	1,000 - 1,249	1.84%	Tyson Fresh Meats	1,000 - 1,249	2.03%
CIGNA Company	500 - 749	1.21%	Sherman ISD	750 - 999	1.58%
Denison ISD	500 - 749	1.18%	Denison ISD	500 - 749	1.58%
Grayson County	500 - 749	0.86%	Grayson County	250 - 499	0.68%
Texas Health Presbyterian - WNJ	250 - 499	0.77%	Trailblazer	250 - 499	0.68%
Caterpillar, Inc.	250 - 499	0.69%	City of Denison	250 - 499	0.68%
<b>Total</b>	<b>9,250 - 11,740</b>		<b>Total</b>	<b>7,500 - 9,992</b>	

**Source:**

Texas Workforce Commission

**Notes:**

Percentages are calculated using the midpoints of the ranges.



**Grayson College**  
**Faculty, Staff and Administrators Statistics**  
**Last Ten Fiscal Years**  
**(Unaudited)**

	For the Year Ended August 31,									
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
<b>Faculty</b>										
Full-Time	108	108	100	98	97	97	95	90	86	88
Part-Time	150	131	143	135	154	150	124	116	118	115
Total	<u>258</u>	<u>239</u>	<u>243</u>	<u>233</u>	<u>251</u>	<u>247</u>	<u>219</u>	<u>206</u>	<u>204</u>	<u>203</u>
 Percent										
Full-Time	41.9%	45.2%	41.2%	42.1%	38.6%	39.3%	43.4%	43.7%	42.2%	43.3%
Part-Time	58.1%	54.8%	58.8%	57.9%	61.4%	60.7%	56.6%	56.3%	57.8%	56.7%
 <b>Staff and Administrators</b>										
Full-Time	146	136	135	132	129	136	135	134	130	116
Part-Time	--	--	--	--	--	--	--	--	--	--
Total	<u>146</u>	<u>136</u>	<u>135</u>	<u>132</u>	<u>129</u>	<u>136</u>	<u>135</u>	<u>134</u>	<u>130</u>	<u>116</u>
 Percent										
Full-Time	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Part-Time	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
 FTSE per Full-Time Faculty	36.2	36.8	43.2	44.7	48.6	51.2	47.8	43.6	40.6	39.6
FTSE per Full-Time Staff Member	26.8	29.2	32.0	33.2	36.5	36.5	33.6	29.3	26.8	30.1
 Average Annual Faculty Salary	\$ 55,085	\$ 54,443	\$ 53,822	\$ 53,725	\$ 53,695	\$ 54,762	\$ 53,734	\$ 53,058	\$ 47,740	\$ 46,836

**Grayson College  
Enrollment Details  
Last Five Fiscal Years  
(Unaudited)**

<u>Student Classification</u>	Fall 2015		Fall 2014		Fall 2013		Fall 2012		Fall 2011	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
00-30 hours	2,903	61.54%	2,465	51.57%	3,184	61.16%	3,130	61.36%	3,429	62.32%
31-60 hours	1,075	22.79%	988	20.67%	1,250	24.01%	1,198	23.49%	1,332	24.21%
> 60 hours	739	15.67%	1,327	27.76%	772	14.83%	773	15.15%	741	13.47%
Total	<u>4,717</u>	<u>100.00%</u>	<u>4,780</u>	<u>100.00%</u>	<u>5,206</u>	<u>100.00%</u>	<u>5,101</u>	<u>100.00%</u>	<u>5,502</u>	<u>100.00%</u>

<u>Semester Hour Load</u>	Fall 2015		Fall 2014		Fall 2013		Fall 2012		Fall 2011	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Less than 3	619	13.12%	13	0.27%	17	0.33%	12	0.24%	10	0.18%
3-5 semester hours	1,009	21.39%	765	16.00%	839	16.12%	829	16.25%	794	14.43%
6-8 semester hours	1,248	26.46%	1,102	23.05%	1,173	22.53%	1,143	22.41%	1,176	21.37%
9-11 semester hours	719	15.24%	877	18.35%	940	18.06%	966	18.94%	942	17.12%
12-14 semester hours	831	17.62%	1,470	30.77%	1,679	32.24%	1,693	33.18%	1,991	36.19%
15-17 semester hours	245	5.19%	472	9.87%	482	9.26%	395	7.74%	467	8.49%
18 & over	46	0.98%	81	1.69%	76	1.46%	63	1.24%	122	2.22%
Total	<u>4,717</u>	<u>100.00%</u>	<u>4,780</u>	<u>100.00%</u>	<u>5,206</u>	<u>100.00%</u>	<u>5,101</u>	<u>100.00%</u>	<u>5,502</u>	<u>100.00%</u>

<u>Tuition Status</u>	Fall 2015		Fall 2014		Fall 2013		Fall 2012		Fall 2011	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Texas Resident (In-District)	3,557	75.41%	3,551	74.29%	3,736	71.76%	3,666	71.86%	3,932	71.46%
Texas Resident (Out-of-District)	1,027	21.77%	1,002	20.96%	1,116	21.44%	1,121	21.98%	1,239	22.52%
Non-Resident Tuition	133	2.82%	227	4.75%	354	6.80%	314	6.16%	331	6.02%
Total	<u>4,717</u>	<u>100.00%</u>	<u>4,780</u>	<u>100.00%</u>	<u>5,206</u>	<u>100.00%</u>	<u>5,101</u>	<u>100.00%</u>	<u>5,502</u>	<u>100.00%</u>

**Grayson College  
Student Profile  
Last Five Fiscal Years  
(Unaudited)**

	Fall 2015		Fall 2014		Fall 2013		Fall 2012		Fall 2011	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Gender										
Female	2,778	58.89%	2,900	60.67%	3,103	59.60%	3,155	61.85%	3,396	61.72%
Male	1,939	41.11%	1,880	39.33%	2,103	40.40%	1,946	38.15%	2,106	38.28%
Total	<u>4,717</u>	<u>100.00%</u>	<u>4,780</u>	<u>100.00%</u>	<u>5,206</u>	<u>100.00%</u>	<u>5,101</u>	<u>100.00%</u>	<u>5,502</u>	<u>100.00%</u>

	Fall 2015		Fall 2014		Fall 2013		Fall 2012		Fall 2011	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Ethnic Origin										
White	3,389	71.84%	3,397	71.07%	3,759	72.20%	3,737	73.27%	3,972	72.18%
African American	634	13.44%	640	13.39%	637	12.24%	547	10.72%	561	10.20%
Hispanic	313	6.64%	347	7.26%	352	6.76%	319	6.25%	379	6.89%
Native American	181	3.84%	179	3.74%	208	4.00%	198	3.88%	232	4.22%
International	123	2.61%	129	2.70%	112	2.15%	111	2.18%	145	2.64%
Asian	27	0.57%	46	0.96%	84	1.61%	124	2.43%	165	3.00%
Multi-Racial	50	1.06%	42	0.88%	54	1.04%	65	1.27%	48	0.87%
Total	<u>4,717</u>	<u>100.00%</u>	<u>4,780</u>	<u>100.00%</u>	<u>5,206</u>	<u>100.00%</u>	<u>5,101</u>	<u>100.00%</u>	<u>5,502</u>	<u>100.00%</u>

	Fall 2015		Fall 2014		Fall 2013		Fall 2012		Fall 2011	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Age										
Under 18	966	20.48%	194	4.06%	865	16.62%	811	15.90%	785	14.27%
18-19	1,055	22.36%	1,130	23.64%	1,054	20.23%	1,022	20.03%	1,175	21.36%
20-21	577	12.23%	832	17.41%	699	13.43%	666	13.06%	738	13.41%
22-24	530	11.24%	691	14.46%	610	11.72%	572	11.21%	623	11.32%
25-29	533	11.30%	657	13.74%	637	12.24%	601	11.78%	689	12.52%
30-34	348	7.38%	401	8.39%	409	7.86%	462	9.06%	525	9.54%
35-39	230	4.88%	270	5.65%	260	4.99%	291	5.70%	328	5.96%
40-49	326	6.91%	407	8.51%	438	8.41%	425	8.33%	416	7.56%
50-64	141	2.99%	182	3.81%	220	4.23%	239	4.69%	216	3.93%
65 & over	11	0.23%	16	0.33%	14	0.27%	12	0.24%	7	0.13%
Total	<u>4,717</u>	<u>100.00%</u>	<u>4,780</u>	<u>100.00%</u>	<u>5,206</u>	<u>100.00%</u>	<u>5,101</u>	<u>100.00%</u>	<u>5,502</u>	<u>100.00%</u>

Average Age	26	26	26	26	26
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**Grayson College**  
**Transfers to Senior Texas Institutions**  
**2014 - 2015 Graduates, Completers and Non-Returners**  
**(Unaudited)**

Institution	Transfer Student Count Academic	Transfer Student Count Technical	Transfer Student Count Tech-Prep	Total of all Sample Transfer Students	% of all Sample Transfer Students
Angelo State University	3		1	4	0.78%
Midwestern State University	26	2		28	5.43%
Prairie View A & M University	2			2	0.39%
Sam Houston State University		1	1	2	0.39%
Stephen F. Austin State University	13	2		15	2.91%
Tarleton State University	19	2	2	23	4.46%
Texas A & M University	43	1		44	8.52%
Texas A & M University at Commerce	65	7	6	78	15.11%
Texas A & M University at Corpus Christi	5			5	0.97%
Texas A & M University at Galveston	1			1	0.19%
Texas Southern University	1			1	0.19%
Texas State University	16	1	3	20	3.88%
Texas Tech University	46	1	1	48	9.30%
Texas Tech University Health Sciences Center	3			3	0.58%
Texas Woman's University	42		1	43	8.34%
The University of Texas at Arlington	20	2	21	43	8.34%
The University of Texas at Austin	10	1	1	12	2.33%
The University of Texas at Dallas	8	1	1	10	1.94%
The University of Texas at El Paso	2			2	0.39%
The University of Texas at the Permian Basin	1			1	0.19%
The University of Texas at Rio Grande Valley		1		1	0.19%
The University of Texas at Tyler	4			4	0.78%
The University of Texas Health Center at Houston	1			1	0.19%
University of Houston	1			1	0.19%
University of Houston-Victoria	1			1	0.19%
University of North Texas	103	9	5	117	22.67%
West Texas A & M University	6			6	1.16%
<b>Totals</b>	<b>442</b>	<b>31</b>	<b>43</b>	<b>516</b>	<b>100.00%</b>

**Grayson College**  
**Capital Asset Information**  
**Fiscal Years 2012 to 2016**  
**(Unaudited)**

	Fiscal Year				
	2016	2015	2014	2013	2012
Academic Buildings	21	21	21	20	20
Square Footage	426,515	426,515	426,515	407,848	407,848
Libraries	1	1	1	1	1
Square Footage	18,503	18,503	18,503	18,503	18,503
Number of Volumes	51,800	51,800	51,800	51,800	51,800
Administrative and Support Buildings	3	3	3	3	3
Square Footage	39,953	39,953	39,953	39,953	39,953
Dormitories	2	2	2	2	2
Square Footage	51,121	51,121	51,121	51,121	51,121
Number of Beds	180	180	180	180	180
Golf Course	2	2	2	2	2
Square Footage	4,122	4,122	4,122	4,122	4,122
Dining Facilities	1	1	1	1	1
Square Footage	9,750	9,750	9,750	9,750	9,750
Average Daily Customers	300	300	300	300	300
Athletic Facilities	4	4	4	4	4
Square Footage	30,003	30,003	30,003	30,003	30,003
Gymnasiums	1	1	1	1	1
Baseball Field	1	1	1	1	1
Softball Field	1	1	1	1	1
Batting Cage	1	1	1	1	1
Plant Facilities	3	3	3	3	3
Square Footage	6,797	6,797	6,797	6,797	6,797
Transportation					
Cars	3	3	3	3	3
Light Trucks/Vans	16	16	16	24	24
Buses	2	2	2	3	3